

2020 Annual Report

Contents

- 03 Corporate Policy
- **04 Financial Highlights**
- **05 President's Report**
- **08 Risk Management**
- 10 Corporate Governance
- 32 Corporate Information

VISION

To be a strong regional bank within the greater Mindanao and Visayas that leads in the delivery of high quality financial products and services that promote, support, and encourage entrepreneurship.

MISSION

- Provide innovative financial products and services to small and medium sized enterprises, micro entrepreneurs, especially women and to members of low income groups and to ensure that credit is utilized appropriately to improve their economic well-being.
- Promote savings consciousness as a means to attaining self-sufficiency and self-reliance.
- Strive to offer highest quality service and customer value by investing in human resource development.
- Provide a work environment that will stimulate the employees to be innovative and enable them to realize their professional objectives.
- Make certain that each employee will be given the opportunity for professional advancement as merited and have the right to economic security and stability.
- Guarantee that shareholder's value is enhanced through prudent investment undertakings and efficient operations; and
- Abide by the laws and regulations of the Philippines to which it is subject

and adhere to international standards within core operations.

Our Corporate Policy

EBI's vision and mission characterize the Bank's direction and strategies for the years ahead. While the Bank is aspiring to broaden the reach of its services, EBI does not dismiss its exemplified operation to serve the micro and small entrepreneurial investments, help boost the local economy's consumption and continuously promote savings altogether.

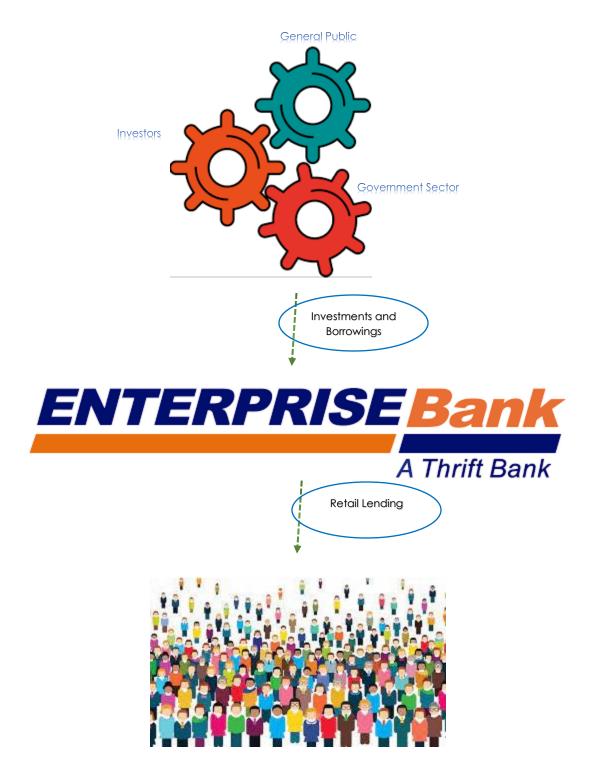
EBI also gears to infuse technological innovations, without losing sight of government regulations, which leads to maximizing its human and capital resources.

Our Brand

The Enterprise Bank, Inc. (EBI) is an institution in motion. EBI depicts a bank that is continuously moving/evolving to meet the demands of its clients and the market.

Likewise, EBI ardently supports financial inclusion where its presence is apparent to clients from both the urban and rural areas, whether our entrepreneurs are micro or medium in scale, and whether their need for financial consumption is for business or personal.

Our Model



Financial Summary/Financial Highlights

| Minimum Required Data | Current Year (2020) | Previous Year (2019) | |
|----------------------------------|------------------------|-------------------------|----|
| Profitability | | | |
| Total Net Interest Income | 145,803,802 | 154,883,681 | |
| Total Non-Interest Income | 109,876,801 | 87,759,266 | |
| Total Non-Interest Expenses | 212,167,580 | 236,179,110 | |
| Profit Before Income Taxes | 43,513,023 | 6,463,837 | |
| Income Tax Expense | 10,057,345 | 2,033,721 | |
| Net Income After Tax | 33,455,678 | 4,430,116 | |
| Selected Balance Sheet Data | | | |
| Liquid Assets | 420,391,686 | 412,201,202 | |
| Loans and Other Receivables, Net | 1,529,493,157 | 1,443,271,162 | |
| Total Assets | 2,281,320,402 | 2,186,721,948 | |
| Deposit Liabilities | 1,868,906,030 | 1,670,829,913 | |
| Total Equity | 227,300,512 | 179,731,344 | |
| Selected Ratios | | | |
| Return on equity | 16.44% | 2.16 | % |
| Return on assets | 1.50% | 0.20 | % |
| Capital Adequacy Ratio | 10.35% | 7.85 | % |
| Net Income per share: | | | |
| Basic | 11.54 | 1.7 | 72 |
| Diluted | 11.54 | 1.7 | 72 |
| Headcount | 270 | 263 | |
| Officers | 174 | 98 | |
| Staff | 96 | 165 | |

by: Roberto F. Salazar

The year 2020 has brought tremendous challenges worldwide due to the unprecedented widespread of the Covid-19 pandemic. Not only on health but the pandemic also brought the causal sequence of economic catastrophe after a substantial reduction in economic transactions—these effects did not exempt the financial sector. On the other hand, the Bangko Sentral ng Pilipinas introduced monetary measures to resist the negative effect of the pandemic on the economy's performance.

Unsurprisingly, due to reduced economic consumption and investment, Enterprise Bank has registered an 11.8% increase in deposit liability, ending the figure at 1.87 billion for the year. The net loans and other receivables only recorded a slight increase of 0.47% from 1.5 billion last year. The bank's total assets increased a little by 1% from last year's 2.25 billion.

Yet, the bank's profit for the year hit a record high for the last five years at 33.5 million—a 318% increase from the 2016 profit and a 519% increase from last year.

On Organizational Development

For 2020, Enterprise Bank accomplished another milestone after it has merged with Rural Bank of Ronda, Inc. allowing us to venture into new investment opportunities and to expand our services to the financially consuming public in the region.

The bank boosts its manpower by bringing in an experienced IT head to lead the bank's direction of developing better its IT infrastructure. To improve our IT infrastructure and the demands of data privacy protection, the bank acquired the latest security/computing firewall that provides secure and reliable network protection, mitigates IT-related business risks, and ensures the protection of information. Enterprise Bank also developed an Automated Loan Approval System (ALAS) which enables loan evaluation easier and conveniently provides facilities for online approval.

During the year, the bank also established an Enterprise and Consumer Lending Group (ECLG) in the Visayas region to build up our investment activities in the area. The ECLG is headed by long experienced bank personnel in the field of consumer and enterprise lending. To improve investment, we modified our existing Auto Loan product to meet the demands of especially targeted clients. Primarily, this product is an ancillary offer to the bank's existing clients to allow them to acquire their first personal vehicles without sacrificing, of course, prudence and required assessment. The product also allows building business relationships with legitimate and prospective car dealers in the locality. To enhance the bank's image and presence, branch renovations and repairs were introduced to two (2) of our branches,¹ and some repairs were made with our Central Support Service Office (CSSO) in Davao City. Likewise, we carried out the replacement of wearing signages to a better-upgraded look to seven (7) of our branches.²

Enterprise Bank was also allowed to transfer its Tandag Branch to another location, now with a bigger area and more accessible to better serve our clients.

Deposits

Enterprise Bank has generated roughly 1.87 billion of total deposits for the year. Of this, regular savings deposit growth has soared significantly at 49% from the previous year's only 9% growth. This indicates that during the pandemic, short-term deposits have increased due to the reduced consumption brought by limited mobility of consumers, restrictions on business operations, and the subsidies provided by the government.

Meantime, demand deposit also grew by 10% from the 436 million last year, another indication that economic activities declined to result in the limited exchange of negotiable instruments during the period of the pandemic. In a different circumstance, time deposits have decreased from 854 million last year to 822 million this year, which listed a 4% reduction.

Overall, our aggregate deposit for the year increased by12%, a 2% lower from the 14% overall deposit increase last year.

Loan Portfolio

The bank's total loan portfolio ended at 1.61 billion for 2020, a very slight decline of only 0.2% from last year. Despite the pandemic, the bank's loan receivable still stands winning particularly its Consumer Loans with a 13.9% growth from the previous year.

2021 and Beyond

With a positive vision for 2021, Enterprise Bank has several programs on the list. These include the transfer of IT disaster recovery site to Cebu to separate the existing one from the same geographic area, thereby rendering the recovery purpose to be of high likelihood.

The bank also desires to bring its presence to the electronic banking arena as it now works to participate in Instapay and PesoNet facilities to give its clients the convenience of doing electronic banking transactions.

¹ Madrid and Bislig branches

² Talisay, Mati, Barobo, GenSan, Buhangin, Panabo, and Ronda.

Enterprise Bank is also determined to update its core banking system to adapt to changes in the software infrastructure, account for the added efficient features, and make the system conform to the bank's product innovation initiatives.

The current bank leadership also aims to strengthen credit and collection monitoring by establishing a committee required to meet regularly for consultative and performance assessment and to apprise management of the overall credit and collection standing to ensure the portfolio's desirable level.

Lastly, the bank will soon welcome two new branch sites to be situated in Bacolod and Tacloban area, another expansion initiative to further serve the Visayas region.

Risk Management

The Board and Management of Enterprise Bank, Inc. believes that risk management is an essential element of good governance, thus it fully supports a bank-wide RM that looks into the adequacy of controls in addressing all the risks of the Bank. It adopts an integrated risk management approach that encompasses all possible risks the bank could encounter—the Enterprise Risk Management (ERM).

Overall risk management oversight is initiated by the Board of Directors of the Bank who established Board Committees to oversee the increasingly varied risk management activities, with the active participation of the Senior Management.

The board oversight approves the RM Framework of the bank, as well as the RM policies and procedures and other forms of controls proposed to manage the risks. Risk management and appetite statements of EBI are manifested in the policies, processes, and procedures adopted to operate the deposit-taking and lending activities of the Bank. The bank's RM is undertaken in the context of its vision, mission, and strategies, considering the existing structure, products and services, communication processes, and infrastructure support.

With a working Enterprise Risk Management approach, EBI expects to increase operational efficiencies, enhance its resilience by way of a strong capital base, and sustain growth through the achievement of target profitability level. Likewise, this RM is expected to increase the bank's client reach and enable the generation of revenues that would allow the bank to continue and increase its contribution to social development as fore of the bank's corporate social responsibility.

Under current banking regulations, the combined capital accounts of each bank should not be less than an amount equal to ten percent of its risk assets. The qualifying capital of the Bank for purposes of determining the capital-torisk assets ratio to total equity including (a) unbooked valuation reserves and other capital adjustments as may be required by BSP; (b) total outstanding unsecured credit accommodations to DOSRI; (c) deferred tax asset or liability; (d) sinking fund for the redemption of redeemable preferred shares; and (e) other regulatory deductions.

Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board of the BSP. The amount of surplus funds available for dividend declaration is determined also based on regulatory net worth after considering certain adjustments.

| | Amount (in millions) |
|--|-------------------------|
| Tier 1 Capital | 171.085 |
| Tier 2 Capital | 63.320 |
| Total Qualifying Capital | 234.405 |
| | |
| Capital Requirement for Credit Risk | 1,902.400 |
| Capital Requirement for Market Risk | 0.000 |
| Capital Requirement for Operational Risk | 354.836 |
| | |
| Total CAR (%) | 10.38% |
| Tier 1 CAR | 7.58% |

| Breakdown of Qualifying Capital (in millions) | Tier 1 | Tier 2 | Total |
|--|---------|--------|---------|
| Core Capital | 234.895 | 63.320 | 298.215 |
| - Paid up Common stock | 289.775 | 0.000 | 289.775 |
| - Retained Earnings | -97.714 | 0.000 | -97.714 |
| - Undivided Profits | 42.834 | 0.000 | 42.834 |
| - Paid up Perpetual and Cumulative Preferred stock | 0.000 | 51.567 | 51.567 |
| - Paid up limited life redeemable preferred stock with the replacement upon redemption | 0.000 | 0.000 | 0.000 |
| - General loan loss provision | 0.000 | 11.753 | 11.753 |
| - Unsecured Subordinated Debt | 0.000 | 0.000 | 0.000 |
| Deductions | 63.810 | 0.000 | 63.810 |
| - Deferred Tax Asset | 61.956 | 0.000 | 61.956 |
| - Unbooked Valuation Reserves | 0.000 | 0.000 | 0.000 |
| - Unsecured Loans to DOSRI | 1.854 | 0.000 | 1.854 |
| - Total Operational risk-weighted Assets | 0.000 | 0.000 | 0.000 |
| Total Qualifying Capital | 171.085 | 63.320 | 234.405 |

Overall Anti-Money Laundering and Terrorist Financing Risk Management

Consistent with the Bank's mission of full compliance to existing laws and regulations, the Board and Management agree in denouncing any money laundering and terrorist financing activities. Measures taken by the bank include the enhancement of its KYC policies and procedures in the assessment of a client's risk profile. Another risk mitigating control involves cross-referencing the names of newlyopened accounts against the UN Sanction List. Any applicant assessed as high risk or will potentially expose the bank to money laundering and terrorist financing will not be allowed to open an account.

Managing risks associated with these prohibited acts is undertaken both in the head office and the branches. Branch employees are trained and equipped to detect and diligently report suspicious transactions to the bank's Compliance Department.

Client's bank transaction categorized as a covered or suspicious transaction under AMLC's definition are further assessed by the Compliance Department to make an appropriate directive to the concerned branch to adopt measures such as the conduct of enhanced due diligence or immediate account closure, if warranted, with due notice to the account holder. The Compliance Department likewise is in charge of submitting the report to AMLC on time.

Corporate Governance

Enterprise Bank's corporate governance is demonstrated in its organizational

structure that defines a governance hierarchy lead by the Board of Directors with its delegated duties through several Board-level committees namely: (1) Audit, risk, and Compliance Committee, (2) Executive Committee, (3) Credit Committee, (4) Related Party Transactions, and (5) Asset/Liability Committee. These five committees are supported by the unit of the Bank-the Internal Audit, Risk Management Office, and Compliance—which performs specific functions for the committees. These independent units report directly to the Board but are administratively supervised by the President and CEO.

Selection Process for the Board

The Board of Directors is composed of seven (7) highly qualified professionals and individuals carrying their broad range of expertise. As provided for in the Bank's Articles of Incorporation and By-laws, the members of the Board of Directors whose qualifications are in accordance with existing laws and regulations were elected by the holders of the common stock entitled to vote.

Board's Overall Responsibility

Enterprise Bank's Board of Directors sets the overall policies and strategic directions of the Bank, which serves as the guide of management and operating units in the daily operations. Additionally, the Board provides the oversight functions in the overall performance, and advocates of good corporate governance with a firm commitment to ethical standards and compliance to legal, institutional, regulatory requirements. The Board also makes sure that the Bank remains accountable to its stockholders. Thus, members of the Board of Directors are expected to—

- Remain fit and proper for the position for the duration of his/her term;
- 2. Attend orientation and training. The board must have attended a seminar on corporate governance and shall have continuous development and education concerning Bank operation;
- Ensure soundness, effectiveness, and adequacy of the Bank's control environment;

- 4. Observe confidentiality of nonpublic information which he/she shall have acquired because of his being a director;
- 5. Continuously exercise objective independent judgment on corporate affairs requiring his/her decision or approval;
- 6. Continuously devote time and attention as necessary for the discharge of his/her duties and responsibilities;
- 7. Conduct fair business transactions with the bank to make sure that personal interest does not distort his/her board decision.

Description of the Role and Contribution of the Chairman of the Board

The Chairman of the Board of Directors of Enterprise Bank is responsible for the effective functioning of the entire Board. He/She ensures that matters of discussion in the Board focuses on governance concerns and key strategies of the Bank. He/She ensures decorum over critical discussions that would result in relevant decisions by the entire Board.

Board Composition

| Composition of the Enterprise Bank, Inc. Board of Directors as of December 31, 2020 | | | | |
|---|---|---|--|---|
| Name of Director | Type of Directorship | Number of Years Served as Director | Number of Direct and Indirect Shares Held | Percentage of Shares to Total Outstanding Shares of the Bank |
| Manuel T. Sia, Jr. | Non-executive Director/Independent Director | 4 years | 0 | 0% |
| Richard M. Rodriguez | Non-executive Director | 4 years | 145,526 | 5.02% |
| Roberto F. Salazar | Executive Director | 0.5 years | 0 | 0% |
| Ronald E. Alvizo Non-executive Director | | 2.9 years | 12,949 | 0.45% |
| Lung Fai ChanNon-executive4 years115,1693.97%DirectorDirectorDirectorDirectorDirectorDirectorDirectorDirector | | 3.97% | | |
| Alberto P. Capati | Non-executive Director | 3 years | 94,568 | 3.26% |
| Maximino A. Salang, Jr. | Non-executive Director | 14 years | 242,505 | 8.37% |

Board Qualification

| 1. | Manuel T. Sia, Jr. Age: 75 Nationality: Filipino | Director Sia, at present, is Enterprise Bank's Chairman of the Board of Directors. He is a graduate of Business Administration major in Economics from the University of the Philippines; and subsequently, took and finished a Master in Economics from the Ateneo De Manila University. Director Sia is a respected banker both in the local and international landscape. He became the Senior Vice President of Bank Internasional Indonesia for 8 years, followed by a career as Executive Vice President of Planters Development Bank from 1999 to 2002. He also held leadership positions in non-government organizations in the area of business and banking. |
|----|---|---|
| 2. | Richard M. Rodriguez Age: 46 Nationality: Filipino | Director Rodriguez holds a degree in Bachelor of Science in Accountancy from Southwestern University in Cebu. In 2009, he obtained a Bachelor of Laws degree and a Master in Management degree in 2011. Mr. Rodrigues has substantial banking experience being a former Branch Manager of Merchants Bank and Consumer Lending Head of Insular Savings Bank. He has now engaged in various business endeavors such as in the academe, construction, and financing operation. At present, Mr. Rodriguez is the administrator of First Chinese Royal Academy, a director of Fastway Construction and Fastway Finance, and a director of Rural Bank of Ronda, Inc. |
| 3. | Roberto F. Salazar Age: 52 Nationality: Filipino | Director Salazar is currently the President and Chief Executive Officer of Enterprise Bank, Inc. Employees admiringly called him "Sir Boyet". He holds a degree in Bachelor of Science in Commerce major in Accounting. He is a Certified Public Accountant. |

| | Director Salazar is a seasoned bank employee. His almost 30 years of experience in the banking industry is spent mostly at managerial and executive levels. He assumed the executive position on May 26, 2020. |
|---|--|
| 4. Ronald E. Alvizo Age: 53 Nationality: Filipino | Director Alvizo is a graduate of Bachelor of Science in Economics from the University of Mindanao. He finished his Bachelor of Laws from Ateneo De Davao University in 1995. Atty. Alvizo also holds a Master in Entrepreneurship degree from the Asian Institution of Management (AIM) Manila. Director Alvizo is a lawyer with 14 years of experience in microfinance and rural banking operations. His expertise lies in the areas of rural financing, product development and implementation, corporate planning, banking and corporate law. He was one of the pioneering organizers of the Mindanao Microfinance Council, an organization of microfinance institutions working towards the professionalism of the industry. |
| 5. Lung Fai Chan Age: 60 Nationality: Filipino | Director Chan holds a degree in Architecture from the Unversity of Sto. Tomas graduated in 1982. Mr. Chan is an experienced businessman engaged in the fields of manufacturing and trading. Currently, he is the President of Fongson Consumer Products Corp. He was one of EBI's independent directors since January 19, 2017. |
| 6. Alberto P. Capati Age: 69 Nationality: Filipino | Director Capati holds a Bachelor of Arts Degree with majors in Management Engineering & General Studies from the Ateneo de Manila University. He has a Master in Business Administration from De La Salle University and a Diploma in Regional Industrial Development respectively graduated in 1976 and 1980. |

| | He was formerly the President/CEO of Enterprise Bank, Inc. from 2018 to the early part of 2020. Before his stint as a bank executive, he was an independent director for 3 years. |
|---|---|
| | Mr. Capati has plenty of international experience in training and consultancy, particularly in the field of enterprise and entrepreneurship development, business development services, and technical- vocational education and training. |
| 7. Maximino A. Salang, Jr. Age: 66 Nationality: Filipino | Director Salang holds a degree in Bachelor of Science in Business Administration major in Marketing from Southwestern University in Cebu. He is an accomplished businessman in Davao City |
| | engaged in various businesses such as construction, heavy equipment rental, banana plantation export production, and container yard operation. |
| | Presently, Mr. Salang is the President of Maxan Trucking Services, Inc. and Director of TAGDECOR/CHEMWOOD. |
| | He has been a member of the Board of Directors of Enterprise Bank for 13 years, and formerly its Chairman of the Board. |

Board Level Committees including Membership and Function

Audit, Risk, and Compliance Committee (ARCCo)

The Audit, Risk Management, and Compliance Committee have the following duties and functions:

- Provide functional supervision over the Internal Audit Department, Risk Management Office, and Compliance Management Office to ensure effective and efficient performance of their functions;
- 2. Assess the reports of the three units to undertake timely and effective actions on issues identified;
- Ensure that review of the effectiveness of the Bank's internal controls, risk management, and compliance activities are connected at least annually;
- 4. Establish and maintain a system whereby officers and staff may, in confidence, raise concerns about possible improprieties or malpractices in all areas of the Bank's operations of persons or groups that have the power to take corrective action. It shall ensure that arrangements are in place for the independent investigation, appropriate follow-up action, and subsequent resolution of complaints;
- 5. Assess the organizational structure and staffing of the Internal Audit, Risk Management Office and Compliance Department, subject to the Bank's standard guidelines, for the effective performance of their

assigned tasks and endorse the same to management;

| Audit, Risk, and Compliance Committee Membership | | |
|---|-------------------------|--|
| Chairperson | Manuel T. Sia, Jr. | |
| Members | Lung Fai Chan | |
| | Maximino A. Salang, jr. | |
| | Head, Internal Audit | |
| | Head, Compliance | |
| | Department | |
| | Risk Management Officer | |

Executive Committee (EXECOM)

The Board-level Executive Committee has the primary purpose of assisting Enterprise Bank's Board of Directors in fulfilling its oversight responsibilities specifically:

- To serve as the core of the strategic planning committee when planning is undertaken. It is responsible for setting up the budget for the Bank and approves any proposed suggestions or amendments for the budget;
- To review the bank's performance vis-à-vis quarterly and annual goals. It discusses the analyses of the Bank's financial and operational performance using financial data, against the target to wit:
 - Growth
 - Efficiency
 - Profitability
 - Asset Quality
 - Productivity
- 3. To develop and recommend policy for presentation to Board, specifically:

- a. Decide and propose to the Board through the President, revisions to policies or new policies as may be appropriate to advance the bank nearer its goals;
- b. Instruct Product Development and Policy Management Office to draft, improve, revise or change applicable Bank policies and procedures being employed;
- c. If Committee finds the proposal acceptable, the same is prepared ready for Board approval. Members must carefully consider the implications of said proposal on other operations and must decide on the premise that benefits outweigh the cost involved.
- 4. To consider, resolve, and manage the important business issues facing the Bank including all key areas of risk relevant to the business of the Bank.
- 5. Where appropriate, the Committee shall receive reports concerning matters arising in connection with the Bank's public disclosures and the implementation and evaluation of internal controls;
- 6. To review and approve contracts; and
- 7. To determine agenda for Board Meetings.

| Executive Committee Membership | | |
|--------------------------------|----------------------|--|
| Chairperson | Roberto F. Salazar | |
| Members | Ronald E. Alvizo | |
| | Alberto P. Capati | |
| | Maximino A. Salang, | |
| | Jr. | |
| | Richard M. Rodriguez | |
| Regular Guest | Lung Fai Chan | |
| Regular Guest | Manuel T. Sia, Jr. | |

Credit Committee (CRECom)

The Credit Committee, as duly constituted by the Board of Directors, is primarily responsible for the following:

 Design and recommend lending policies that seek to be responsive to the needs of the target market while satisfying the bank's projected financial outcome and social mission;

It must take into account the results of environmental scanning, market assessment, competition check, or any other forms of a market review conducted specifically to assist the Bank in ascertaining which products to develop, launch, and offer; and whether these products provide reasonable assurance to the Bank of a competitive return on investment;

2. Board Crecom shall establish a strict policy on large exposure by defining the ceiling of loan granted to a single borrower or entity or even related parties but not to exceed what is prescribed by the regulations set by the Bangko Sentral ng Pilipinas (BSP). It shall likewise agree on the maximum concentration attributed to the physical location, industry, or even by product. The Board CreCom should have a wider knowledge of the risks inherent in the segment of the market it aims to

serve, the existing and foreseen threats in the industry where the market belongs, including the probability of fortuitous events to occur in a place where the borrowers operate or reside;

- 3. The Board CreCom shall seek periodic advice from its Compliance Officer or Unit on the applicable and mandatory requirements as regards provisioning against bad debts when reviewing observance of the regulations. Loan loss provisioning shall at all times be no less than what is prescribed by the Bangko Sentral ng Pilipinas;
- 4. Pricing of loans is one top priority of the Board CreCom for approval by the BOD. The guidelines should specify the grounds for the recommended rates. CreCom should possess good knowledge in the pricing of loans given the financial costs, the inherent credit risks, and the desired spread. It shall secure information from ALCo through the Treasury Department on the existing funding costs as the determinant in setting the floor prices of services offered.

The Board CreCom must be aided by an account profitability computation worksheet that would net out from the gross yield all costs related to the account proposal to arrive at the net yield per account;

5. The Board CreCom shall require submission of monthly reports on the quality of loan portfolio and the plan of action to improve performance from the Heads of Microfinance, Consumer Loans, and Enterprise (Business) Loans;

- The Board CreCom should also conduct regular monitoring of past due accounts and evaluate the effectiveness of ROPA management handled by the Legal Department. An annual target to reduce the level of past due and improve disposal of ROPA should be set at every beginning of the year.
- 7. The decision reach on each loan case shall reflect the consensus among the members. The parameters set for evaluation of proposals include a review of identified business risks: supply, demand, production, process, customer relations, sources of funds, liquidity management, succession, planning, among others; and borrower's background check and credit investigation: negative files, lawsuits, relationship with suppliers and creditors, etc.;

The Board CreCom shall be aided by a Borrower's Risk Rating (BRR) method using a scorecard to outline the criteria for measuring an applicant's creditworthiness.

8. The Board CreCom must be updated on the ever-changing current market conditions, its challenges, and how it would affect the bank's risk exposure.

| Credit Committee Membership | | |
|-----------------------------|-------------------------|--|
| Chairperson | Roberto F. Salazar | |
| Members | Richard M. Rodriguez | |
| | Alberto P. Capati | |
| | Maximino A. Salang, Jr. | |
| | Ronald E. Alvizo | |
| Regular Guest | Lung Fai Chan | |

Related Party Transactions Committee (RPTCo)

The RPTCo assists the Board of directors in fulfilling its oversight responsibilities in ensuring that transactions with related parties are handled in a sound and prudent manner, thus, the RTPCo shall:

- Evaluate on an ongoing basis existing relations between and among businesses and counterparties to ensure that all related parties are continuously identified, RPTs are monitored, and subsequent changes in relationships with the counterparties (from nonrelated to related and vice versa) are captured;
- 2. Evaluate all material RPTs to ensure that these are not undertaken on more favorable economic terms (e.g. price, commissions, interest rates, fees, tenor, collateral equipment) to such related parties than similar transactions with nonrelated parties under similar circumstances and that no corporate or business resources of the bank are misappropriated or misapplied, and to determine any potential reputational risk issues that as a result of or in connection with the transactions;
- Approve all related party transaction that falls below the materiality threshold, however, all approval made by RPT Committee is subject to BOD confirmation;
- 4. Ensure that appropriate disclosure is made and/or information is provided to regulating and supervising authorities relating to the bank's RPT exposures, and policies on conflicts

of interest or potential conflict of interest;

- Report to the board of directors regularly the status and aggregate exposures to each related party as well as the total amount of exposures to all related parties;
- Ensure that transactions with related parties, including the write-off of exposures, are subject to periodic independent review or audit process; and
- Oversee the implementation of the system for identifying, monitoring, measuring, controlling, and reporting RPTs, including the periodic review of RPT policies and procedures.

| Related Party Transactions Committee Membership | |
|--|--------------------|
| Chairperson | Manuel T. Sia, Jr. |
| Members | Lung Fai Chan |
| | Ronald E. Alvizo |

Asset/Liability Committee (ALCo)

The Asset/Liability Management Committee has been established to assist the Board of Directors in assessing the adequacy and monitoring of the implementation of the bank's Asset/Liability Management Policy and related procedures. Specifically, these duties and functions are the following:

 Ensure the development of an appropriate ALM Policy of the Bank. This policy will, among other things, set forth the Bank's asset and liability management general policy relating to liquidity, interest rate risk management, capital management, and investments. ALCo shall also implement additional policies and procedures relating to asset and liability management as may be consistent with the ALM Policy;

- 2. ALCo shall review and discuss the ALM policy with management, and after taking into consideration any matters that the ALCo may deem advisable and appropriate, including management recommendations, the ALCo will annually recommend the ALM Policy to the Board of Directors for its approval;
- ALCo may also approve exceptions to the ALM policy to address specific conditions or circumstances that may arise from time to time;
- 4. In terms of liquidity risks, ALCo shall:
 - Review the current and prospective liquidity positions and monitor alternative funding sources;
 - b. Review measurement reports on various risks that can be measured with a reasonable degree of effort. Compare simulated exposures of these risks to policy limits.
 - c. Discuss and report on the impact of major funding shifts and changes in overall investment and lending strategies;
 - d. Review the current and prospective capital levels (risk-based as well as net worth) to determine sufficiency concerning expected growth, interest

rate risk, price risk, and asset/mix quality;

- e. Monitor the capital position of the bank and the capital management activities by the bank to ensure that capital levels are maintained following regulatory requirements and management directives.
- 5. In terms of interest rate risks, ALCO has the following duties:
 - a. Review the outlook for interest rates and economy at local, regional, and international levels;
 - b. Review maturity/repricing schedules with particular attention to the maturity distribution of large amounts of assets and liabilities maturing (e.g. bills payable)
 - c. Develop alternate strategies deemed appropriate, which take into account changes in:
 - i. Interest rate levels and trends;
 - Deposit and loan products and related markets;
 - iii. Banking regulations; and
 - iv. Monetary and fiscal policy;
 - d. Develop parameters for the pricing and maturity distributions of deposits, loans, and investments;

- 6. In terms of other risks, ALCo's duties are:
 - a. Perform an independent review (using internal audit staff) of the validation and reasonableness of the input, assumptions, and output of the bank's asset/liability management model or procedures;
 - b. Coordinate an ongoing appropriate education program on the subject ALM for the ALCo members, senior management, and the Board of directors;
- 7. ALCo shall also ensure that it is aware of the overall financial performance of the Bank and therefore will keep abreast of significant changes/trends in its financial results. In this regard, ALCo shall:
 - Review actual net interest income and asset/liability distributions versus budget;
 - Measure performance against established standards and, if appropriate, against peer group data;
 - c. Review the level and makeup of non-earning assets;
 - d. Review the liquidity and contingency funding conditions of the Bank.
- 8. Given the importance of the ALCo in the management of the Bank's balance sheet and related earnings

stream, the ALCo shall also review the bank's annual budget.

| Asset/Liability Committee Membership | | |
|--------------------------------------|-------------------------|--|
| Chairperson | Richard M. Rodriguez | |
| Members | Alberto P. Capati | |
| | Maximino A. Salang, Jr. | |
| | Ronald E. Alvizo | |
| | Roberto F. Salazar | |
| Regular Guest | Lung Fai Chan | |
| Regular Guest | Manuel T. Sia, Jr. | |

Directors' Attendance at Board and Committee Meetings

| Name of Directors | | Board Number of Meetings | | Audit, Risk, and Compliance Committee Number of Meetings | | Executive Committee Number of Meetings | | Credit Committee Number of Meetings | | Related Party Transactions Committee Number of Meetings | | Asset/Liability Committee Number of Meetings | |
|----------------------|--------------------------------------|-----------------------------|------|--|------|---|------|--|------|---|------|---|------|
| | | Attended | % | Attended | % | Attended | % | Attended | % | Attended | % | Attended | % |
| | Manuel T. Sia, Jr. | 7 | 88% | 4 | 100% | 7 | 100% | n/a | n/a | 4 | 100% | 6 | 100% |
| | Richard M. Rodriguez | 8 | 100% | n/a | n/a | 13 | 100% | 12 | 100% | n/a | n/a | 11 | 92% |
| | Roberto F. Salazar | 5 | 100% | n/a | n/a | 8 | 100% | 7 | 100% | n/a | n/a | 6 | 100% |
| | Ronald E. Alvizo | 7 | 88% | n/a | n/a | 13 | 100% | 9 | 75% | 2 | 100% | 9 | 75% |
| | Lung Fai Chan | 8 | 100% | 4 | 100% | 13 | 100% | 10 | 83% | 4 | 100% | 12 | 100% |
| | Alberto P. Capati | 8 | 100% | n/a | n/a | 13 | 100% | 9 | 75% | | | 12 | 100% |
| | Maximino A. Salang, Jr. | 8 | 100% | 4 | 100% | 12 | 92% | 11 | 92% | 2 | 100% | 11 | 92% |
| Mee | l Number of tings Held ng 2020 | 8 | | 4 | | 13 | | 12 | | 4 | | 12 | |

Executive Officers/Senior Management as of December 31, 2020

| Roberto F. Salazar President/CEO 52 y/o, Filipino | Mr. Salazar is a Certified Public Account. He has extensive experience in the industry having been deeply involved in both deposit and lending operations given his almost 30 years of banking experience. |
|--|---|
| Joy G. Politico Chief Financial Officer 44 y/o, Filipino | A certified Public Accountant, she finished a Bachelor of Science in Accountancy, cum laude, and a Master in Business Administration both from the Ateneo de Davao University. Before joining Enterprise Bank, Inc., she handled various significant posts in Punongbayan & Araullo. |
| Gilbert D. Yu RBG Head 51 y/o, Filipino | Mr. Yu earned a Bachelor of Science degree in Computer Engineering from the University of San Carlos. He has intensive experience in the financial sector spanning almost 30 years. Before joining Enterprise Bank, he was the President/Manager of Rural Bank of Ronda, Inc. |
| Jenisie D. Porot Head, Internal Audit and Compliance 30 y/o, Filipino | Ms. Porot is a Certified Public Accountant earning a degree in Accountancy from the University of Mindanao-Tagum College. Before joining Enterprise Bank in 2015, she handled accounting posts in two private companies after more than two years as an internal auditor of Rural Bank of Kapalong, Inc. |
| Jennidy S. Tambor Legal Counsel 29, Filipino | Atty. Tambor has a Bachelor of Laws degree from Ateneo de Davao University graduated in 2015, having ranked 4 th in her graduating class. He also holds a Bachelor of Arts degree in Political Science from the same university. She was admitted to the Philippine bar in 2015. Atty. Tambor was an Associate Lawyer of ACCRA Law from 2018 to 2019 before she joined the bank. |
| Ava Vierra P. Viejo Head, Credit and Collection 42 y/o, Filipino | Ms. Viejo holds a Bachelor of Science degree in Commerce from the Ateneo de Davao University. She has 16 years of banking experience with exposure in various areas such as bank operations, administrative support, sales, credit, and compliance management. |

| Mr. Erezo holds a Bachelor of Science degree in Statistics, a Graduate Diploma in Econometrics, and completed the coursework for Master of Science in Econometrics. |
|--|
| Before joining again Enterprise Bank in 2015, he was formerly a college instructor at the University of Mindanao-Panabo College teaching courses in Economics and Statistics. |
| Mr. Genoguin finished his Computer Programming degree from the Computer Programming Operations & System Technology Institute. Before his teaching career at AMA Computer College from 2018 to 2020, he was a programmer and a Development Unit Head for City Savings Bank and Wealth Bank, respectively. |
| Ms. Honquilada has a Bachelor of Arts degree in Psychology from the University of Immaculate Conception, graduated in 2013. Ms. Honquilada has been in the Human Resources field for 5 years with experience from 2 major companies before joining the bank in 2019. |
| |

Performance Assessment Program

It is the policy of Enterprise Bank, Inc. to provide feedback, review progress, identify gaps and address potential issues for the advancement of its employees and even members of the Board.

Members of the Board undergo performance review through annual self-assessment of themselves through an adopted performance selfassessment questionnaires which will help them assess their competence and independence of the body, commitment to corporate aovernance, transparency, committee activity, and audit and risk oversight. They also conduct a self-assessment review of their Board committee memberships aided by questionnaires aimed to determine the effectiveness and fitness of the committee composition, processes undertaken by the committee in the course of conducting their oversight functions, and the tasks undertaken by the committee based on Board's mandate.

Aided with the performance management tools and assessment questionnaires, the Bank led by its Human Resource Management Department ensures the conduct of periodic performance reviews (monthly, quarterly, semi-annual, and annual) as it deemed fit and applicable to its employees for regularization, promotion, transfer to other fields, annual salary review, succession planning and training and development.

Orientation and Education Program

It is a corporate vision to accord deserving employees a venue for professional advancement through training and specialized courses in the field of expertise and continuing education during off-work hours which is deemed beneficial to both the individual and the Bank.

For its employees to become effective in their jobs, the bank regularly conducts training needs analysis to know what are the skills needed for enhancement. The bank then provides both external and internal training as deemed necessary. Employees who are recommended to be sent to external training are granted full assistance.

Members of the Board are required to attend external training related to Corporate Governance, AMLA seminars, and the like. Participation in meetings initiated by the Chamber of Thrift Banks was also instrumental for the Board of Directors to be kept abreast of the latest trends in the banking industry and on updates in the regulations.

The Bank also takes advantage of the technology in its launching of webinars. Through webinars, employees are provided with reading materials, audiovisual presentations, and educational videos to get updated and well-informed of the latest trends pertinent to enriching skills and competencies gearing towards productivity and efficiency.

Retirement Program

Enterprise bank is concerned with the welfare of its employees and ensures the provision of benefits even during separation. It is the policy of the bank to comply with the requirements of the law to provide employees retirement benefits subject to the terms and conditions of the established Retirement Program.

The plan established is a noncontributory retirement plan which provides for post-employment or retirement benefit plan and termination benefit plan.

The retirement benefits are provided to employees through a defined benefit plan that defines the amount of retirement benefit an employee will receive on retirement, dependent on age, years of service, and salary. The bank's defined benefit retirement plan covers all regular full-time employees whose retirement benefits are paid in lump sum payments at the time of the allowable retirement age of 60 or 65. Early retirement at the age of 50-considered a managementinitiated program—follows a different set of terms and conditions approved by the management and the board.

Moreover, termination benefits are payable when employment is terminated by the bank before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The bank recognizes termination benefits when it is demonstrably committed to either: (a) terminating the employment of current employees according to a detailed formal plan without the possibility of withdrawal, or (b) providing termination benefits as a result of an officer made to encourage voluntary redundancy.

Further, voluntary separation benefits are also considered by the bank's retirement plan for employees who have served at least five consecutive years following the vesting schedule outlined in the program; while employees separated because of death or disability are granted with all accrued retirement benefits plus a fixed amount.

Members of the Board holding management positions, and forms part of the manpower complement of the bank, are qualified for the retirement benefit plan in place; otherwise, he/she shall receive benefits prescribed in the bank's by-laws.

A Director of the bank is required to serve at least one year from the date of his/her election. Unless a director resigns, is removed from office, or unable to act because of death, disqualification, or otherwise, he/she shall hold office during the term for which he/she was elected until his qualified successor is elected in the next annual meeting of the stockholders.

Remuneration System

Enterprise Bank's By-laws provides no compensation to be paid to any director as such but the director of the Bank may be allowed reasonable honoraria for actual attendance at meetings to defray fare and other actual expenses incurred in connection thereto and in recognition of the valuable management time devoted.

Moreover, the salaries of the executive officers of the Bank are fixed following the remuneration system approved by the Board of Directors. For the year 2019, among the highest-paid officers are personnel handling the positions of President and CEO, Retail Banking Group Head, and Chief Financial Officer.

At all times, the Bank adheres to labor standards in the payment of wages and benefits to its employees. Its compensation and incentive structure is by mandates set by the regulators and the Bank's By-laws. The bank is concerned with the welfare of its employees and ensures the provision of competitive and equitable salaries.

As a standard basis in classifying the positions, the Bank adopts the Point Rating System Method in assessing the value of jobs available in the organization and in pricing them correspondingly following defined compensable factors. Under this method, jobs are taken down based on various identifiable factors.

The pay scale is divided into five (5) categories, namely:

- 1. Levels 1-4: Rank and File
- 2. Level 5-7: Supervisory

- 3. Levels 8-10: Managerial
- 4. Levels 11-13: Executives
- 5. Levels 14-16: C-level Executives

Each level has an established pay range for hiring, midpoint, and the maximum rate which serves as a guide for both Human Resources Management and Compensation and Benefits Units in determining the appropriate price for a new entrant or a newly promoted employee. Also provided are defined steps in each Rank for progressive salary movement where the granting of increase is not driven by promotion in rank but on consistently creditable performance within the established job perimeters.

Incentive Structure

The Incentive Structure varies considering peculiarities in the department belonging to the business group and the defined performance parameters and standards set year on year. Overall, while the management certainly recognizes achievement beyond expectation, it also considers contribution to the bottom line in the administration of reward.

Policies and Procedures on Related Party transactions

The Related Party Transaction Committee (RPTCo) is mandated to meet once in a quarter or as it may deem necessary and appropriate. The Chairman of the Committee may call a special meeting whenever necessary, in which a presence of three (3) members shall constitute a quorum.

A notice of each meeting stating the date, time, venue, and agenda shall be forwarded to the members of the Committee at least three (3) working days before the meeting. The notice of the meeting shall be accompanied by the supporting reports that comprise the agenda.

The Committee may request any director, officer, or employee of the Bank, or other persons whose advise, counsel or information would be necessary to aid in effective decision-making.

Within 20 calendar days after the end of the reference quarter, all approved material RPTs including all DOSRI transactions should be reported to BSP. Updating and reviewing the inventory of related parties of the bank should be done annually to capture organizational and structural changes of the bank and its related parties. The inventory of related parties is to be updated by Compliance Department.

Material Related Party Transactions are specified in the Bank's 2020 Audited Financial Statement under note 20.

Self-Assessment Function

Internal Audit Department

Internal Audit Department (IAD) assists the Bank and the Board in maintaining effective controls by evaluating their effectiveness and efficiency and by promoting continuous improvement. It is mandated to ensure adherence to Board-approved policies and procedures by all operating units. The Internal Unit Head ensures that the internal audit function complies with sound internal auditing standards. The department's recommendations to improve operations are timely discussed and coordinated with the Management through the President and CEO where progress reports of Management action plans are discussed, deliberated, and reported during ARCCo meetings.

Compliance Department

The Compliance Department functions independently and reports directly to the Board through ARCCo to oversee and coordinate the implementation of the bank's compliance system. Led by the Head of the compliance department, the department's primary duties include the identification, monitoring, and controlling of compliance risk.

Risk Management Office

The Risk Management Office is responsible for the development and oversight of the institution's risk management program. It oversees the system of limits to discretionary authority that the Board delegates to management. It also ensures that the system remains effective and that established limits under existing policies are observed, and if the breach, monitor the immediate corrective actions it has recommended.

Dividend Policy

Enterprise Bank's dividend policy is determined by the agreement of the Board of Directors. Dividends shall be distributed to stockholders, either in cash or stock or both, subject to the policy and pertinent rules and regulations of the Bangko Sentral ng Pilipinas. Under the Bank's By-laws, the dividends to be distributed are the remaining sums after the Bank's earning are appropriately applied for a capital retirement fund to provide for the gradual retirement of the redeemable preferred stock-government and preferred stock-private, and establishment and maintenance of reserve for bad and/or doubtful accounts and replenishment of any impairment to capital.

Corporate Social Responsibility

Due to the experienced pandemic, the government has imposed stricter limitations on mobility for the entire citizenry of the State, except those in the frontlines. With the current situation, the Bank was limited, because of prudence on protecting the health of its personnel, to exercise activities that would extend its hands to the community as what has been constantly practiced by the Bank over the years. This notwithstanding, the Bank somehow endeavored to assist the Brigada Skwela campaign of DepEd, especially that this year online classes were introduced.

Consumer Protection Practices

Consumer protection is regarded as the core function complementary to BSP's prudential regulation and supervision, financial stability, financial inclusion, and financial education agenda. Hence, all BSP supervised institutions are mandated to follow at least the minimum guidelines for institutionalizing consumer assistance mechanisms in their operations.

In view of Circular No. 857 series of 2014, for the protection of Enterprise Bank, Inc. and to assure that every customer's needs are met and are satisfied with the services they receive, the Bank created the Consumer Assistance Management System (CAMS).

The Board's responsibility to provide effective recourse for the financial consumer is depicted in the consumer assistance policies and procedures embodied in the CAMS and engendered in the bank's day-to-day operations. The CAMS also advances transparency, fairness, and ease of access in financial transactions including the resolution of complaints.

The Senior Management is responsible for the effective implementation of the CAMS and the adoption of the established risk management system tools and practices. This responsibility is further delegated to the Consumer Assistance Officer who monitors the consumer assistance process, analyzes the nature of complaints, develops recommendations and solutions, and reports to Senior Management and the Board—through the ARCCo—the status of complaints.

At the branches and offices, personnel designated to perform consumer assistance activities submits complaints reports to the Consumer Assitance Officer. They are also provided with appropriate training for the job to be equipped with knowledge on the structure and implementation of the bank's consumer assistance mechanism.

To properly address and document the complaints raised by our financial consumers, the bank instituted the following channels for the proper attention to issues:

- Clients are welcome to any of the bank's branches where our Branch Operations Officer (BOO) is ready to listen and document the issues concerning the client's financial transactions. If the issue(s) can be resolved within the BOO's level, the latter shall resolve the same while putting into the record the resolution provided. The BOO should endorse the documented complaint and resolution to the Consumer Assitance Officer.
- 2. Financial consumers have the alternative of raising financial transactionrelated issues via electronic mail at <u>customercentral@enterprisebank.ph</u> where an attending Consumer Assistance Officer is ready to answer complaints and inquiries with proper documentation.
- 3. Financial consumers may also raise their complaints via registered mail addressed to or by a phone call—

Address:

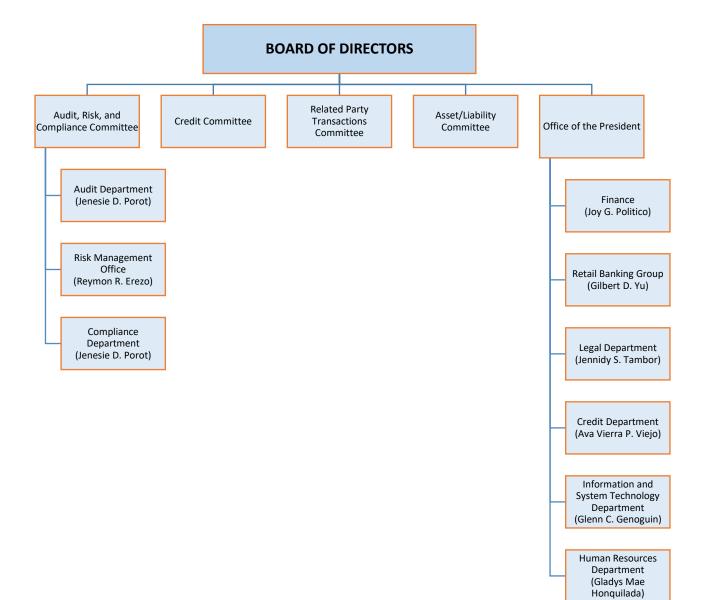
Consumer Assistance Officer Enterprise Bank, Inc. Km. 5, Buhangin 8000 Davao City

Telephone:

(082) 225-8892 loc. 309

Corporate Information

Organizational Structure



Major Stockholder's of the Bank

| Name | Nationality | Percentage of Stockholdings |
|-------------------------|-------------|--------------------------------|
| Alvizo, Ignacito | Filipino | 37.32% |
| Salang, Maximino Jr. | Filipino | 8.37% |
| Tee, June G. | Filipino | 7.64% |
| Go, Emily Roxan | Filipino | 6.98% |
| Tee, Jimmy C. | Filipino | 5.83% |
| Rodriguez, Richard | Filipino | 5.02% |
| Chan, Lung Fai | Filipino | 3.97% |
| Tai, Tak Fung | Chinese | 3.97% |
| Capati, Alberto P. | Filipino | 3.26% |
| Capati, Carlos Jay | Filipino | 2.18% |
| Wei, Jianxin | Chinese | 1.98% |
| Yi, Wang | Chinese | 1.98% |
| Ling, Huazhou | Filipino | 1.79% |
| Go, Raymond | Filipino | 1.75% |
| Capati, Liam David | Filipino | 1.38% |
| Alvarez, Emeliano | Filipino | 0.81% |
| Virtudazo, Carla Divina | Filipino | 0.71% |
| Requilme, Emma | Filipino | 0.70% |
| Go, Arnold Yu Hun | Filipino | 0.61% |
| Alvizo, Ronald | Filipino | 0.45% |

Product and Services Offered

Loans

- Small Business Loans Secured loans for additional working capital.
- Enterprise Loans Secured loan offering for business expansion and purchases related to business operation such as supplies, inventories, equipment, and other fixed assets.
- Back to Back Hand-out loan granted to existing clients against his/her deposit account with the bank.
- Loan against ADB on Deposits Designed to assist thriving small entrepreneurs who are at the same time existing depositors of the bank.
- Consumer Loans Payroll-based consumption loan for government employees.
- Bayanihan Loans For existing enterprise loan accounts with Real Estate Mortgage as collateral and non-delinquent.

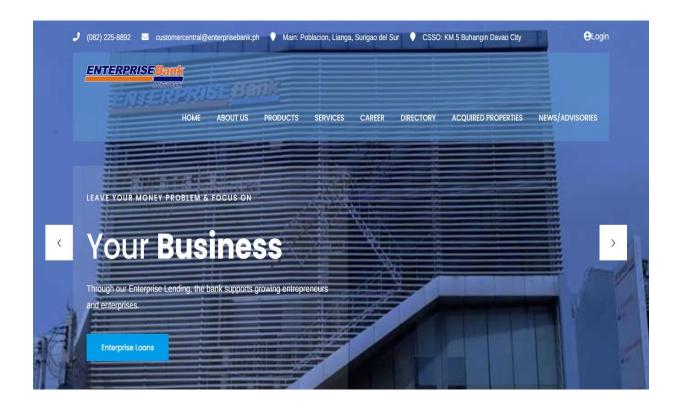
Deposits

- <u>Regular Time Deposit</u> This deposit is supplied with Certificate of Time Deposit with term options of 30, 90, 180, or 360 days. Mimimum deposit required is 5,000 with variable interest depending on amount and term.
- <u>TD5 or 5-year Time Deposit</u> This deposit is supplied with Certificate of Time Deposit with term of 5 years, tax exempt. Mimimum deposit required is 500,000 with variable interest depending on amount and term.
- <u>Automatic Transfer of Deposit Account</u> Mimimum deposit required for individual account is 5,000 and 10,000 for corporate accounts.
- <u>Basic Savings Deposit</u> This deposit may come in either passbook or ATM card with NO maintaining balance required. Mimimum deposit amount is 100 peso with 0.10% annual interest rate.
- <u>Current/Checking Account</u> This deposit product is otherwise known as checking or demand deposit. This has minimum required amount of 3,500 for individual and 10,000 for corporate.
- <u>Super Savings Account</u> This product comes with a passbook. Interest rate will be incurred if monthly ADB exceeds 300,000 following treasury Bulletin. An additional interest of 0.5% is incurred if no withdrawals made during the month.

 <u>Super Checking Account</u> – This count comes in passbook, ATM and check book designed for individual depositors only. Minimum amount of deposit required is 5,000.

Bank Website

https://www.enterprisebank.ph



Directory of Branches

| Branch | Address | | | | |
|--------------------|---|--|--|--|--|
| Aras-asan | Aras-asan, Cagwait, Surigao del Sur | | | | |
| Barobo | Poblacion, Barobo, Surigao del Sur | | | | |
| Bayugan | Yakal Street, Taglatawan, Bayugan City, Agusan del Sur | | | | |
| Bislig | Abarca Street, Mangagoy, Bislig City, Surigao del Sur | | | | |
| Buhangin | Km. 5, Buhangin, Davao City | | | | |
| Butuan | Ground floor, Intino Building, Aquino Avenue, Brgy. | | | | |
| Bufuan | Bayanihan, Butuan City, Agusan del Norte | | | | |
| Cagayan de Oro | Doors 3 & 4, G/F RMR Diamond Residences Bldg., Tomas | | | | |
| Cuguyan de Olo | Saco St., Cagayan de Oro | | | | |
| Cateel | Castro Avenue, Poblacion, Cateel, Davao Oriental | | | | |
| General Santos | Ground Floor, RDRDC Bldg., Magsaysay Avenue corner | | | | |
| General Samos | Salazar Street, General Santos City | | | | |
| Gingoog | Brgy. 22, National Highway, Gingoog City, Misamis | | | | |
| | Oriental | | | | |
| Hinatuan | Hinatuan, Surigao del Sur | | | | |
| lloilo | City Time Square, Gaisano City 2, Benigno Avenue, | | | | |
| | Diversion Road, Mandurriao, Iloilo City | | | | |
| Lianga | Poblacion, Lianga, Surigao del Sur | | | | |
| Madrid | Corner Guillen-Arreza Streets, Brgy. Quirino, Madrid, | | | | |
| | Surigao del Sur | | | | |
| Mandaue | City time Square Phase II, Mantawe Avenue, Barangay | | | | |
| | Tipolo, Mandaue City, Cebu | | | | |
| Mati | Door 10 MJI Building, Rizal Extension, Mati City, Davao | | | | |
| | Oriental | | | | |
| Matina | DBC McArthur Highway, Matina, Davao City | | | | |
| Marihatag | Poblacion, Marihatag, Surigao del Sur | | | | |
| Nabunturan | Purok 1, Nabunturan, Compostela Valley, Davao de Oro | | | | |
| Panabo | Ground Floor, Centino Realty, Quezon Street, Sto. Nino, | | | | |
| | Panabo City, Davao del Norte | | | | |
| San Francisco | Quezon St., San Francisco, Agusan del Sur | | | | |
| Surigao Tagbing | 1st Floor Aguilar Bldg., No. 0487 Burgos St., Surigao City | | | | |
| Tagbina | Purok 4, Tagbina, Surigao del Sur | | | | |
| Taraumo | Door Nos. 3 & 4, AAC Bldg., No. 1 Circumferential Road, | | | | |
| Tagum | Tagum Public Market, Magugpo West, Tagum City, | | | | |
| Talisay | Davao del Norte | | | | |
| Tandag | National Highway, Lawa-an I, Talisay City, Cebu Napo, Tandag City, Surigao del Sur | | | | |
| ranuug | Gorund Floor, Ticao Building, Poblacion, Trento, Agusan | | | | |
| Trento | del Sur | | | | |
| Ronda | Villanueva Bldg., Centro Poblacion, Ronda, Cebu | | | | |
| | G. Lavina Avenue, Guinoyoran Road, Valencia City, | | | | |
| Valencia | Bukidnon | | | | |
| | DONICHOT | | | | |

Financial Statements of

Enterprise Bank, Inc. (A Thrift Bank)

December 31, 2020 and 2019

And

Report of Independent Auditors



quilabgarsuta.com

Financial Statements of

Enterprise Bank, Inc. (A Thrift Bank)

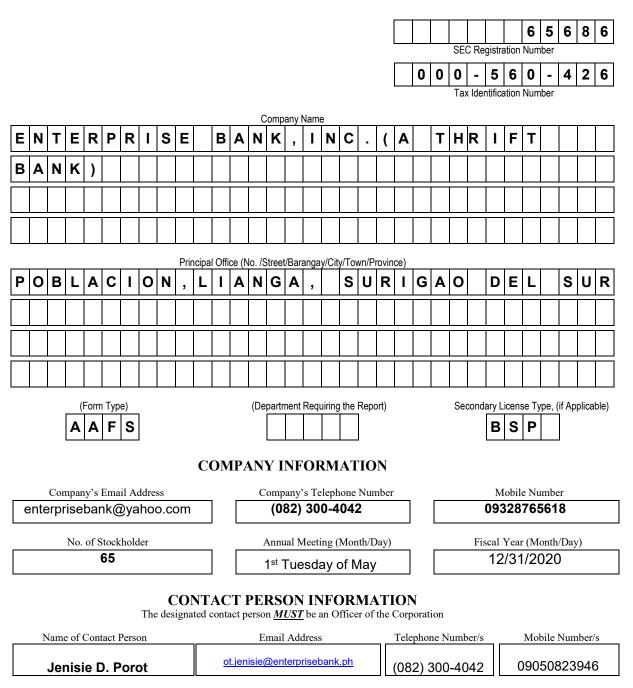
December 31, 2020 and 2019

2020 Reports to Bangko Sentral ng Pilipinas (BSP)

- ° Certifications from External Auditors
- [°] Audited Financial Statements (AFS)
- ° Reconciliation Statement of AFS and FS submitted to BSP
- ° Adjusting Journal Entries
- [°] Letter of Comments (LOC)



COVERS SHEET for AUDITED FINANCIAL STATEMENTS



Contact Person's Address

Enterprise Bank, Inc. Km. 5 Buhangin Davao City

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incidents shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Enterprise Bank, Inc. (A Thrift Bank) is responsible for the preparation and fair presentation of its financial statements for the years ended December 31, 2020 and 2019, in accordance with Philippine Financial Reporting Standards (PFRSs), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements and submits the same to the shareholders.

Quilab & Garsuta, CPAs, the independent auditors appointed by the Board of Directors for the periods December 31, 2020 and 2019, have audited the financial statements of the Bank in accordance with Philippine Standards on Auditing (PSAs), and in their reports to the Board of Directors and shareholders, have expressed their opinions on the fairness of presentation upon completion of such audits.

April 22, 2021, Lianga, Surigao del Sur.

JOY G. POLITICO Finance Head ROBERTO F. SALAZAR President and Chief Executive Officer

RICHARD M. RODRIGUEZ Chairman, Board of Directors

Enterprise Bank, Inc. Poblacion Lianga, Surigao del Sur, Philippines 8307 Telephone Number (082) 300-4042



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR ANNUAL INCOME TAX RETURNS

The management of Enterprise Bank, Inc. (A Thrift Bank) is responsible for all information and representations contained in the Annual Income Tax Return for the year ended December 31, 2020. Management is likewise responsible for all information and representations contained in the financial statements accompanying the Annual Income Tax Return covering the same reporting period. Furthermore, management is responsible for all information and representations contained in all the other tax returns filed for the reporting period, including, but not limited, to the valued added tax and/or percentage tax returns, withholding tax returns, documentary stamp tax returns, and any and all other tax returns.

In this regard, management affirms that the attached audited financial statements for the year ended December 31, 2020, and the accompanying Annual Income Tax Return are in accordance with the books and records of Enterprise Bank, Inc. (A Thrift Bank), complete and correct in all material respects.

Management likewise affirms that:

- a) The Annual Income Tax Return has been prepared in accordance with the provisions of the National Internal Revenue Code, as amended, and pertinent tax regulations and other issuances of the Department of Finance and the Bureau of Internal Revenue;
- b) Any disparity of figures in the submitted reports arising from the preparation of the financial statements pursuant to financial accounting standards and the preparation of the income tax return pursuant to tax accounting rules have been reported as reconciling items and maintained in the Bank's books and records in accordance with the requirements of Revenue Regulations No. 8-2007 and other relevant issuances, and
- c) Enterprise Bank, Inc. (A Thrift Bank) has filed all applicable returns, reports and statements required to be filed under Philippine tax laws for the reporting period, and all taxes and other impositions shown thereon to be due and payable have been paid for the reporting period, except those contested in good faith.

April 22, 2021, Lianga, Surigao del Sur.

JOY G. POLITICO Finance Head ROBERTO F. SALAZAR President and Chief Executive Officer

RICHARD M. RODRIGUEZ

Chairman, Board of Directors

Enterprise Bank, Inc. Poblacion Lianga, Surigao del Sur, Philippines 8307 Telephone Number (082) 300-4042





THE BANGKO SENTRAL NG PILIPINAS

A. Mabini Street, Malate, Manila

Gentlemen:

Accreditations, Expiry PRC/BOA 7787, 07.05.23 BIR 16-007506-000-2019, 02.15.22 NEA 2020-12-00070, 12.10.23 7787-SEC Group B, 12.17.25 7787-BSP Group B, 12.10.25 7787-IC Group A, 12.10.25

In connection with our engagement in the audit of the financial statements of Enterprise Bank, Inc. PA THrfff. 03.01.24 Bank), for the year ended December 31, 2020, we hereby certify the following:

- 1) That the audit was started on January 7, 2021 and terminated on April 1, 2021;
- 2) That the results of our audit were presented to the Executive Committee of the Bank's Board of Directors on March 28, 2021, and the drafts of our financial reports were approved for release by the Bank's President on April 22, 2021 and that the BSP report package consisting of audited financial statements, reconciliation and letter of comments were sent to the Bank on May 21, 2021;
- That we complied with the confidentiality clause pertinent to the read-only access of the Report of Examination (ROE), and with the disclosures and other information in the financial statements of the Bank required by Section 174 of the MORB;
- 4) That (a) the deficiency in the allowance for expected credit losses of ₱187,123,031 at the end of 2020; and (b) the non-booking of the 2020 provision for retirement benefits amounting ₱4,715,889, were considered material enough in relation to the financial statements taken as a whole and necessarily qualified our opinion on the fairness of presentation of the financial statements as of and for the year ended 2020: a Letter of Comments (LOC) was sent to the Bank;
- 5) That we have nothing to report to the Bangko Sentral ng Pilipinas (BSP) with regard to the items enumerated under Number 8. of the amended Appendix 55 (Appendix to Section 174 on Financial Audit), regarding matters adversely affecting the condition and soundness of the Bank; and
- 6) That the engagement partner, manager and auditor-in-charge of the engagement and the members of their immediate family do not have any direct or indirect financial interest with the Bank, and their independence is not considered impaired under the circumstances specified in the Code of Professional Ethics for Certified Public Accountants.

This certification is issued in compliance with the Appendix 55 (Appendix to Section 174 on Financial Audit) contained in the 2018 Version of the MORB.

Done this 20th day of May 2021, at Cagayan de Oro City, Philippines.

ANA MARIAE MICHELLE D. QUILAB-ARRABACA Engagement Partner

SUBSCRIBED AND SWORN to before me this 20th day of May 2021 affiant exhibited to me her PRC Identification Number 0121076 valid until June 28, 2023.

NOTARY PUBLIC

| Page No | |
|---|--|
| Book No | |
| Series of 2021. | |
| AGAYAN DE ORO CITY OFFICE: 2F, Executive Centrum Building, J. R. Borja Street, 9000 | |
| 231-6365, (08822) 72-7515, qcb_co@yahoo.com | |
| GENERAL SANTOS CITY OFFICE: MF, RDRDC Building, Pioneer Avenue, 9500 | |
| 552-4043, 09175966762, fgarsuta@yahoo.com | |

Contact Addresses: (088) 856-4401,



REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY INCOME TAX RETURNS

Accreditations, Expiry PRC/BOA 7787, 07.05.23 BIR 16-007506-000-2019, 02.15.22 NEA 2020-12-00070, 12.10.23 7787-SEC Group B, 12.17.25 7787-BSP Group B, 12.10.25 7787-IC Group A, 12.10.25 CDA 119-AF, 03.01.24

The Board of Directors and Shareholders **Enterprise Bank, Inc. (A Thrift Bank)** Poblacion, Lianga, Surigao del Sur

We have audited the financial statements of Enterprise Bank, Inc. (A Thrift Bank) for the year ended December 31, 2020, on which we have rendered the attached report dated April 22, 2021.

In compliance with Revenue Regulation V-20, we are stating that no partner of our Firm is related by consanguinity or affinity to the Chairman of the Board, President or principal shareholders of the Bank.

QUILAB & GARSUTA, CPAs By:

RICO P. QUILAB Partner CPA Cert. No. 46034 TIN No. 129-040-841 PRC/BOA Cert. No. 7787 (7.05.2023) BIR No. 16-007506-001-2019 (2.15.2022) 46034-SEC Group B (12.17.2025) 46034-SEC Group B (12.10.2025) 46034-IC Group A (12.10.2025) PTR No. 4929527 A January 4, 2021 Cagayan de Oro City

April 22, 2021 Cagayan de Oro City, Philippines

Contact Addresses: (088) 856-4401,

GENERAL SANTOS CITY OFFICE: MF, RDRDC Building, Pioneer Avenue, 9500 552-4043, 09175966762, fgarsuta@yahoo.com



SUPPLEMENTAL STATEMENT OF INDEPENDENT AUDITORS

Accreditations, Expiry PRC/BOA 7787, 07.05.23 BIR 16-007506-000-2019, 02.15.22 NEA 2020-12-00070, 12.10.23 7787-SEC Group B, 12.17.25 7787-BSP Group B, 12.10.25 7787-IC Group A, 12.10.25 CDA 119-AF, 03.01.24

The Board of Directors and Shareholders **Enterprise Bank, Inc. (A Thrift Bank)** Poblacion, Lianga, Surigao del Sur

We have audited the financial statements of Enterprise Bank, Inc. (A Thrift Bank) for the year ended December 31, 2020, on which we have rendered the attached report dated April 22, 2021.

In compliance with Revised SRC Rule 68 (Version 2019), we are stating that the said Bank has a total number of <u>Sixty-Two (62) shareholders owning 100 or more shares</u> each as of December 31, 2020, as disclosed in Note 14 to the financial statements.

QUILAB & GARSUTA, CPAs By:

ANA MARIAE MICHELLE D. QUILAB-ARRABACA

Partner CPA Cert. No. 121076 TIN No. 948-844-710 PRC/BOA Cert. No. 7787 (7.05.2023) 121076-SEC Group B (12.17.2025) 121076-BSP Group B (12.10.2025) 121076-IC Group A (12.10.2025) PTR No. 4929529 A January 4, 2021 Cagayan de Oro City

April 22, 2021 Cagayan de Oro City, Philippines

552-4043, 09175966762, fgarsuta@yahoo.com

Contact Addresses: (088) 856-4401,



REPORT OF INDEPENDENT AUDITORS

Accreditations, Expiry PRC/BOA 7787, 07.05.23 BIR 16-007506-000-2019, 02.15.22 NEA 2020-12-00070, 12.10.23 7787-SEC Group B, 12.10.25 7787-BSP Group B, 12.10.25 7787-IC Group A, 12.10.25 CDA 119-AF, 03.01.24

The Board of Directors and Shareholders Enterprise Bank, Inc. (A Thrift Bank) Poblacion, Lianga, Surigao del Sur

Report on the Financial Statements

Qualified Opinion

We have audited the financial statements of Enterprise Bank, Inc. (A Thrift Bank) which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to financial statements, comprising of a summary of significant accounting policies and other explanatory notes (collectively referred to a 'financial statements').

In our opinion, except for the effects of the matters described in the *Bases for Qualified Opinion* Section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Enterprise Bank, Inc. (A Thrift Bank) as of December 31, 2020 and 2019, and of its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Bases for Qualified Opinion

The following form the bases of our qualified opinion:

- (a) As explained in Note 5 to the financial statements, the allowance for expected credit losses (ECL) on loans and discounts is deficient by ₱187,123,031 as of December 31, 2020, computed based on the Appendix 15, 'Basic Guidelines in Setting Up of Allowance for Credit Losses' (Appendix to Sec. 143 on Credit Classification and Provisioning) of the MORB. The deficiency includes the unamortized balance of the relief provided by the BSP to the Bank amounting ₱31.6 million, as of December 31, 2020, which the Bank is allowed to book until 2021.
- (b) As also explained in Note 16 to the financial statements, the Bank did not book the provision for retirement benefits for 2020 amounting ₱4,715,889, resulting in the deficiency of the same amount of the actuarially-computed retirement benefit obligation at the end of 2020.

Had the Bank booked the required ECL as of December 31, 2020, and the retirement benefit expense for 2020, as explained in the preceding two paragraphs, the Bank's reported profit for the year ended December 31, 2020, reported at ₱33,455,678, will reverse to a net loss of ₱105,627,539 (net of deferred taxes on the two provisions amounting ₱52,755,703). Its loans and other receivables as presented in the statement of financial position will be reduced by the booking of the required additional ECL of ₱187,123,031, and its retirement benefit obligation (under other liabilities) will be increased by the amount of additional retirement benefit obligation of ₱4,715,889.

Corollary to the booking of the two provisions as explained in the foregoing, the Bank's deferred tax assets will be increased by the anticipated tax benefits of the additional ECL and retirement benefit obligation.

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* Section of our report. We are independent of the Bank in accordance with the *Code of Ethics for Professional Accountants in the Philippines* (Code of Ethics), together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on taxes, licenses and fees in Note 18 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as whole.

Report on the Supplementary Information Required by Revised SRC Code Rule 68 (Version 2019)

Our audits were conducted for the purpose of forming opinions on the basic financial statements taken as a whole. The attached supplementary schedule to the financial statements, described as Annex I – Schedule of Retained Earnings Available for Dividend Declaration, is presented for the purpose of complying with the requirements of Part 1, Section 5 of the Revised Securities Regulation Code Rule 68 (2019 Version) and is not a required part of the basic financial statements. Such information is the responsibility of the Bank's management. The information in such supplementary schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements. In our opinion, the information is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole and has been prepared in accordance with the Revised SRC Rule 68 (2019 Version).

QUILAB & GARSUTA, CPAs By:

ANA MARIAE MICHELLE D. QUILAB-ARRABACA

Partner CPA Cert. No. 121076 TIN No. 948-844-710 PRC/BOA Cert. No. 7787 (7.05.2023) 121076-SEC Group B (12.17.2025) 121076-ISP Group B (12.10.2025) 121076-IC Group A (12.10.2025) PTR No. 4929529 A January 4, 2021 Cagayan de Oro City

April 22, 2021 Cagayan de Oro City, Philippines

CAGAYAN DE ORO CITY OFFICE: 2F, Executive Centrum Building, J. R. Borja Street, 9000 231-6365, (08822) 72-7515, qcb_co@yahoo.com

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on taxes, license and fees in Note 16 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as whole.

Report on the Supplementary Information Required by Revised SRC Code Rule 68 (Version 2019)

Our audits were conducted for the purpose of forming opinions on the basic financial statements taken as a whole. The attached supplementary schedule to the financial statements described as Annex 1 – Schedule of Retained Earnings Available for Dividend Declaration is presented for the purpose of complying with the requirements of Part 1, Section 5 of the Revised Securities Regulation Code Rule 68 (2019 Version) and is not a required part of the basic financial statements. Such information is the responsibility of the Bank's management. The information in such supplementary schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements. In our opinion, the information is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole and has been prepared in accordance with the Revised SRC Rule 68 (2019 Version).

QUILAB & GARSUTA, CPAs By:

RICO P. QUILAB

Partner CPA Cert. No. 46034 TIN No. 129-040-841 PRC/BOA Cert. No. 7787 (7.05.2023) BIR No. 16-007506-001-2019 (2.15.2022) 46034-SEC Group B (12.17.2025) 46034-BSP Group B (12.10.2025) 46034-IC Group A (12.10.2025) PTR No. 4929527 A January 4, 2021 Cagayan de Oro City

April 22, 2021 Cagayan de Oro City, Philippines.

CAGAYAN DE ORO CITY OFFICE: 2F, Executive Centrum Building, J. R. Borja Street, 9000 231-6365, (08822) 72-7515, qcb_co@yahoo.com

REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Shareholders **Enterprise Bank**, **Inc. (A Thrift Bank)**

Qualified Opinion

We have audited the financial statements of Enterprise Bank, Inc. (A Thrift Bank) which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to financial statements, comprising of a summary of significant accounting policies and other explanatory notes (collectively referred to a 'financial statements').

In our opinion, except for the effects of the matters described in the *Bases for Qualified Opinion* Section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Enterprise Bank, Inc. (A Thrift Bank) as of December 31, 2020 and 2019, and of its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Bases for Qualified Opinion

The following form the bases of our qualified opinion:

- (a) As explained in Note 5 to the financial statements, the allowance for expected credit losses (ECL) on loans and discounts is deficient by ₱187,123,031 as of December 31, 2020, computed based on the Appendix 15, 'Basic Guidelines in Setting Up of Allowance for Credit Losses' (Appendix to Sec. 143 on Credit Classification and Provisioning) of the MORB. The deficiency includes the unamortized balance of the relief provided by the BSP to the Bank amounting ₱31.6 million, as of December 31, 2020, which the Bank is allowed to book until 2021.
- (b) As also explained in Note 16 to the financial statements, the Bank did not book the provision for retirement benefits for 2020 amounting ₱4,715,889, resulting in the deficiency of the same amount of the actuarially-computed retirement benefit obligation at the end of 2020.

Had the Bank booked the required ECL as of December 31, 2020, and the retirement benefit expense for 2020, as explained in the preceding two paragraphs, the Bank's reported profit for the year ended December 31, 2020, reported at ₱33,455,678, will reverse to a net loss of ₱105,627,539 (net of deferred taxes on the two provisions amounting ₱52,755,703). Its loans and other receivables as presented in the statement of financial position will be reduced by the booking of the required additional ECL of ₱187,123,031, and its retirement benefit obligation (under other liabilities) will be increased by the amount of additional retirement benefit obligation of ₱4,715,889.

Corollary to the booking of the two provisions as explained in the foregoing, the Bank's deferred tax assets will be increased by the anticipated tax benefits of the additional ECL and retirement benefit obligation.

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* Section of our report. We are independent of the Bank in accordance with the *Code of Ethics for*



REPORT OF INDEPENDENT AUDITORS

Accreditations, Expiry PRC/BOA 7787, 07.05.23 BIR 16-007506-000-2019, 02.15.22 NEA 2020-12-00070, 12.10.23 7787-SEC Group B, 12.17.25 7787-BSP Group B, 12.10.25 7787-IC Group A, 12.10.25 CDA 119-AF, 03.01.24

The Board of Directors and Shareholders Enterprise Bank, Inc. (A Thrift Bank)

Qualified Opinion

We have audited the financial statements of Enterprise Bank, Inc. (A Thrift Bank) which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to financial statements, comprising of a summary of significant accounting policies and other explanatory notes (collectively referred to a 'financial statements').

In our opinion, except for the effects of the matters described in the *Bases for Qualified Opinion* Section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Enterprise Bank, Inc. (A Thrift Bank) as of December 31, 2020 and 2019, and of its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Bases for Qualified Opinion

The following form the bases of our qualified opinion:

- (c) As explained in Note 5 to the financial statements, the allowance for expected credit losses (ECL) on loans and discounts is deficient by ₱187,123,031 as of December 31, 2020, computed based on the Appendix 15, 'Basic Guidelines in Setting Up of Allowance for Credit Losses' (Appendix to Sec. 143 on Credit Classification and Provisioning) of the MORB. The deficiency includes the unamortized balance of the relief provided by the BSP to the Bank amounting ₱31.6 million, as of December 31, 2020, which the Bank is allowed to book until 2021.
- (d) As also explained in Note 16 to the financial statements, the Bank did not book the provision for retirement benefits for 2020 amounting ₱4,715,889, resulting in the deficiency of the same amount of the actuarially-computed retirement benefit obligation at the end of 2020.

Had the Bank booked the required ECL as of December 31, 2020, and the retirement benefit expense for 2020, as explained in the preceding two paragraphs, the Bank's reported profit for the year ended December 31, 2020, reported at ₱33,455,678, will reverse to a net loss of ₱105,627,539 (net of deferred taxes on the two provisions amounting ₱52,755,703). Its loans and other receivables as presented in the statement of financial position will be reduced by the booking of the required additional ECL of ₱187,123,031, and its retirement benefit obligation (under other liabilities) will be increased by the amount of additional retirement benefit obligation of ₱4,715,889.

Corollary to the booking of the two provisions as explained in the foregoing, the Bank's deferred tax assets will be increased by the anticipated tax benefits of the additional ECL and retirement benefit obligation. We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* Section of our report. We are independent of the Bank in accordance with the *Code of Ethics for*

Professional Accountants in the Philippines (Code of Ethics), together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

PTR No. 4929529 A January 4, 2021 Cagayan de Oro City

April 22, 2021 Cagayan de Oro City, Philippines

CAGAYAN DE ORO CITY OFFICE: 2F, Executive Centrum Building, J. R. Borja Street, 9000 231-6365, (08822) 72-7515, qcb_co@yahoo.com

STATEMENTS OF FINANCIAL POSITION

Enterprise Bank, Inc. (A Thrift Bank)

| December 31 | 2020 | 2019 | 2018 |
|--|----------------|---------------------------|---------------------------|
| | | (As Restated) (Note 5) | (As Restated) (Note 5) |
| ASSETS | | · · · · | |
| Cash and Cash Equivalents (Note 4) | ₽420,391,686 | ₽412,201,202 | ₽294,534,674 |
| Loans and Other Receivables (Note 5) | 1,529,493,157 | 1,443,271,162 | 1,638,225,893 |
| Investments in Debt Securities – At Amortized Cost (Note 6) | 39,548,428 | 38,305,317 | 33,154,412 |
| Bank Premises, Furniture, Fixtures and Equipment - Net (Note 7) | 63,174,980 | 74,376,888 | 84,933,019 |
| Right-of-Use Asset - Net (Note 7) | 12,670,939 | 10,928,079 | - |
| Investment Properties (Note 8) | 123,980,101 | 122,697,099 | 92,815,093 |
| Other Assets (Note 9) | 92,061,111 | 84,942,201 | 93,416,031 |
| | ₽2,281,320,402 | ₽2,186,721,948 | ₽2,237,079,122 |

LIABILITIES AND SHAREHOLDERS' EQUITY

| Liabilities | | | |
|-------------------------------|----------------|----------------|----------------|
| Deposit liabilities (Note 10) | ₽1,868,906,030 | ₽1,670,829,913 | ₽1,475,668,453 |
| Bills payable (Note 11) | 46,922,058 | 200,153,168 | 436,604,366 |
| Other liabilities (Note 13) | 124,537,406 | 124,753,191 | 122,306,566 |
| Lease liabilities (Note 7) | 13,654,396 | 11,254,332 | - |
| Total Liabilities | 2,054,019,890 | 2,006,990,604 | 2,084,579,385 |
| Shareholders' Equity | | | |
| Share capital (Note 14) | ₽289,775,300 | 274,195,500 | 251,672,600 |
| Reserves | 34,499,969 | 35,966,279 | 35,687,688 |
| Deficit (Note 5) | (96,974,757) | (130,430,435) | (134,860,551) |
| Total Shareholders' Equity | 227,300,512 | 179,731,344 | 152,499,737 |
| | ₽2,281,320,402 | ₽2,186,721,948 | ₽2,237,079,122 |

STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Enterprise Bank, Inc. (A Thrift Bank)

| Years Ended December 31, | 2020 | 2019 |
|---|--------------|--------------|
| INTEREST INCOME | | |
| Loans (Note 5) | ₽198,387,218 | ₽222,726,878 |
| Bank deposits and investments in debt securities (Notes 4 and 6) | 5,596,108 | 3,306,290 |
| Total | 203,983,326 | 226,033,168 |
| LESS INTEREST EXPENSE | | |
| Deposit liabilities (Note 10) | 51,405,147 | 48,566,603 |
| Bills payable and unsecured subordinated debt (Notes 11 and 12) | 6,774,377 | 22,582,884 |
| Total | 58,179,524 | 71,149,487 |
| NET INTEREST INCOME | 145,803,802 | 154,883,681 |
| APPLICATION FEES AND OTHER INCOME (Note 15) | 109,876,801 | 87,759,266 |
| PROFIT BEFORE OTHER EXPENSES | 255,680,603 | 242,642,947 |
| OTHER EXPENSES | | |
| Compensation and employees' benefits (Note 16) | 81,620,954 | 86,992,479 |
| Other operating expenses (Note 17) | 112,556,282 | 132,892,737 |
| Depreciation (Notes 7 and 8) | 17,990,344 | 16,293,894 |
| Total Other Expenses | 212,167,580 | 236,179,110 |
| PROFIT BEFORE INCOME TAX EXPENSE | 43,513,023 | 6,463,837 |
| INCOME TAX EXPENSE (Note 18) | | |
| Current | (1,648,878) | (2,456,912) |
| Deferred | (8,408,467) | (423,191 |
| Net | (10,057,345) | (2,033,721) |
| PROFIT FOR THE YEAR | 33,455,678 | 4,430,116 |
| OTHER COMPREHENSIVE INCOME (LOSS) | | |
| Item that may not be subsequently reclassified to profit or loss: | | |
| Actuarial and re-measurement (losses) gain (Note 16) | (2,022,497) | 397,987 |
| Deferred income tax (Notes 16 and 18) | 556,187 | (119,396) |
| Net | (1,466,310) | 278,591 |
| COMPREHENSIVE INCOME FOR THE YEAR | ₽31,989,368 | ₽4,708,707 |
| Earnings Per Share (Note 19) | | |
| Basic | ₽11.54 | ₽1.72 |
| Diluted | ₽11.54 | ₽1.72 |

STATEMENTS OF CHANGES IN EQUITY

Enterprise Bank, Inc. (A Thrift Bank)

| December 31 | 2020 | 2019 |
|--|---------------------------------|----------------------------|
| | | (As Restated) (Note 15) |
| SHARE CAPITAL (Note 14) | | . , |
| Preference Shares – ₽100 par value | P | ₽ |
| Ordinary (Common) Shares – ₽100 par value | | |
| Opening balances | 274,195,500 | 251,672,600 |
| Additional shares issued during the year | 15,579,800 | 22,522,900 |
| Closing balances | 289,775,300 | 274,195,500 |
| Total Share Capital | 289,775,300 | 274,195,500 |
| | | |
| RESERVES | | |
| Surplus Reserves | 28,430,427 | 28,430,427 |
| A summed of all A strands I O share | | |
| Accumulated Actuarial Gains | 7 525 052 | 7 957 961 |
| Opening balances | 7,535,852 | 7,257,261 278,591 |
| Actuarial (loss) gain on defined benefit plan, net of tax effect (Note 16) | <u>(1,466,310)</u> 6,069,542 | |
| Closing balances Total Reserves | 34,499,969 | 7,535,852 35,966,279 |
| Total Reserves | 34,499,909 | 33,900,279 |
| DEFICIT | | |
| Opening balances, as originally stated | (51,530,031) | (55,960,147) |
| Adjustments to restate beginning balances (Note 5) | (78,900,404) | (78,900,404) |
| Opening balances, as restated | (130,430,435) | (134,860,551) |
| Profit for the year | 33,455,678 | 4,430,116 |
| Closing balances | (96,974,757) | (130,430,435) |
| ¥ | | , <u>, , , ,</u> |
| | ₽227,300,512 | ₽179,731,344 |
| San Notas to Einancial Statements | | |

STATEMENTS OF CASH FLOWS Enterprise Bank, Inc. (A Thrift Bank)

| Years Ended December 31, | 2020 | 2019 |
|--|--------------------------|--------------------------|
| | | (As Restated) |
| | | (Note 15) |
| CASH FLOWS FROM OPERATING ACTIVITIES | B42 542 000 | PC 462 027 |
| Profit before income tax expense | ₽43,513,023 | ₽6,463,837 |
| Add (deduct) adjustments for: Depreciation on bank premises and investment properties (Notes 7 and 8) | 12,594,319 | 13,381,571 |
| Depreciation on right-of-use assets (<i>Note</i> 7) | 5,396,025 | 2,912,322 |
| Provision for retirement benefits (Note 16) | 3,600,000 | 2,912,322 2,936,264 |
| Interest expense on lease liabilities (Note 7) | 1,074,438 | 516,838 |
| Operating income before changes in working capital | 66,177,805 | 26,210,832 |
| Add (deduct) changes in working capital, excluding cash and cash | 00,111,000 | 20,210,002 |
| equivalents: | | |
| Decrease (increase) in loans and other receivables (Note 5) | (86,221,995) | 194,954,731 |
| Decrease (increase) in other assets (Note 9) | (7,118,910) | 8,473,830 |
| Increase in deposit liabilities (Note 10) | 198,076,117 | 195,161,460 |
| Increase (decrease) in other liabilities (Note 13) | (7,093,965) | (211,048) |
| Net cash provided by operations | 163,819,052 | 424,589,805 |
| Income taxes paid (Note 18) | (10,057,345) | (2,033,721) |
| Net Cash Provided from Operating Activities | 153,761,707 | 422,556,084 |
| CASH FLOWS FOR FINANCING ACTIVITIES | | |
| Issuance of additional ordinary shares (Note 14) | 15,579,800 | 22,522,900 |
| Settlement of bills payable (Note 11) | (153,231,110) | (345,566,198) |
| Proceeds from additional bills payable (Note 11) | (100,201,110) | 109,115,000 |
| Settlement of unsecured subordinated debt (Note 12) | _ | (50,000,000) |
| Net Cash Used in Financing Activities | (137,651,310) | (263,928,298) |
| | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | (4.954.042) | (22.040.524) |
| Increase in investment properties (Note 8) | (1,851,942) | (32,848,521) |
| Increase in investments in debt securities (<i>Note 6</i>) | (1,243,111) | (5,150,905) |
| Sale/reclassification of bank premises, furn., fixt. and equipment (<i>Note 7</i>) Additions to bank premises, furn., fixt. and equipment – net (<i>Note 7</i>) | 5,376,123 (4,387,724) | 4,784,490 (4,643,416) |
| Payment of lease liabilities and interest (<i>Note</i> 7) | (5,813,259) | (3,102,906) |
| Net Cash Used for Investing Activities | (7,919,913) | (40,961,258) |
| Net Cash Osed for investing Activities | (1,919,915) | (40,301,230) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 8,190,484 | 117,666,528 |
| | 440 204 202 | 201 521 671 |
| OPENING CASH AND CASH EQUIVALENTS | 412,201,202 | 294,534,674 |
| CLOSING CASH AND CASH EQUIVALENTS (Note 4) | ₽420,391,686 | ₽412,201,202 |
| See Notes to Financial Statements. | | |

NOTES TO FINANCIAL STATEMENTS

Enterprise Bank, Inc. (A Thrift Bank) As of and for the Years Ended December 31, 2020 and 2019

Note 1 Organization

The Enterprise Bank, Inc. (A Thrift Bank) (to be referred henceforth as 'Bank') was originally organized on May 10, 1976, to engage and carry on the business of a Rural Bank. On June 28, 2012, the Securities and Exchange Commission approved the conversion of the Bank from a Rural Bank to a Thrift Bank. On July 24, 2012, the Bangko Sentral ng Pilipinas (BSP) granted the Bank the authority to operate as Thrift Bank. The Bank started to operate as a Thrift Bank on October 1, 2012.

The Bank's registered office and principal place of business is located at Poblacion, Lianga, Surigao del Sur. It operates 31 offices within the islands of Mindanao and Visayas.

Recent Developments

The Bangko Sentral ng Pilipinas (BSP) approved the merger of Rural Bank of Ronda, Inc., a Rural Bank with principal office address at the Municipality of Ronda, Province of Cebu, with the Bank as the surviving entity on August 29, 2018. Subsequently, on February 26, 2020 the Securities and Exchange Commission approved the Articles of Merger and the BSP approved the merger per Circular Letter No. 2020-029 dated June 30, 2020. The merged bank officially commenced its operations on December 1, 2020.

The merger secured for the Bank a stronger foothold in the Cebu Province market by adding a new branch on top of the existing branches in Talisay City, which operated in 2010, and in Tipolo, Mandaue City, which opened in 2016. The Bank expects to obtain benefits provided by BSP Memorandum No. M-2016-023, dated December 21, 2016, on this merger.

Note 2

Summary of Significant Accounting Policies

The significant accounting policies that have been used in the preparation of these financial statements are summarized below.

Statement of Compliance

The financial statements of the Bank have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs) and Philippine Interpretations-IFRIC, except for not booking additional allowance for expected credit losses as required under PFRS 9 *Financial Instruments* (See Note 5.) and the booking of additional retirement benefit obligation as actuarially computed. (See Note 16.)

PFRSs include statements named PFRSs and Philippine Accounting Standards (PAS), and interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy (BOA) and adopted by the Securities and Exchange Commission (SEC).

- 2 -

Adoption of New and Amended PFRS Standards that are Effective for the Current Year

Impact of the Initial Application of COVID-19-Related Rent Concessions Amendment to IFRS 16

In May 2020, the IASB issued COVID-19-Related Rent Concessions (Amendment to IFRS 16) that provides practical relief to lessees in accounting for rent concessions occurring as a direct consequence of COVID-19, by introducing a practical expedient to IFRS 16. The Philippine's FRSC adopted the amendments as 'Amendment to PFRS 16' on June 1, 2020.

The practical expedient permits a lessee to elect not to assess whether a COVID-19-related rent concession is a lease modification. A lessee that makes this election shall account for any change in lease payments resulting from the COVID-19-related rent concession the same way it would account for the change applying PFRS 16 if the change were not a lease modification. The practical expedient applies only to rent concessions occurring as a direct consequence of COVID-19 and only if all of the following conditions are met:

- a) The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021 (a rent concession meets this condition if it results in reduced lease payments on or before 30 June 2021 and increased lease payments that extend beyond 30 June 2021); and
- c) There is no substantive change to other terms and conditions of the lease.

In 2020, the Bank considers the Amendment not applicable considering that it has not received any rent related concessions and it is not expecting to request or be given rent related concessions in the coming months.

Impact on Accounting for Changes in Lease Payments Applying the Exemption

The Bank has not applied the practical expedient to all rent concessions that meet the conditions in PFRS 16:46B. The Bank has not benefited from waiver of lease payments on all its leases nor any payment holiday. In accordance with PFRS 16:46B, had the Bank received any waiver of lease payments or any payment holiday, or even discounts or reduction in lease payments, it needs to remeasure the lease liability using the revised lease payments and revise the discount rate originally applied to the lease, so that it would result in a decrease in the lease liability, and which should be recognized as a negative variable lease payment in profit or loss.

Impact of Initial Application of Other New and

Amended PFRS Standards that are Effective for the Current Year

In the current year, the Bank has applied the below amendments to PFRS Standards and Interpretations issued by the Financial Reporting Standards Council (FRSC) of the Professional Regulatory Commission (PRC) that are effective for an annual period that begins on or after 1 January 2020. Their adoption has not had any material impact on the disclosures or on the amounts reported in these financial statements.

Amendments to References to the Conceptual Framework in PFRS Standards

The Bank has adopted the amendments included in Amendments to References to the Conceptual Framework in PFRS Standards for the first time in the current year. The amendments include consequential amendments to affected Standards so that they refer to the new Framework. Not all amendments, however, update those pronouncements with regard to references to and quotes from the Framework so that they refer to the revised Conceptual Framework. Some pronouncements are only updated to indicate which version of the Framework they are referencing to (the IASC Framework adopted by the IASB in 2001, the IASB Framework of 2010, or the new revised Framework of 2018) or to indicate that definitions in the Standard have not been updated with the new definitions developed in the revised Conceptual Framework.

The Standards which are amended are IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32.

Amendments to IFRS 3 Definition of a Business

The Bank has adopted the amendments to PFRS 3 for the first time in the current year. The amendments clarify that while businesses usually have outputs, outputs are not required for an integrated set of activities and assets to qualify as a business. To be considered a business an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs.

The amendments remove the assessment of whether market participants are capable of replacing any missing inputs or processes and continuing to produce outputs. The amendments also introduce additional guidance that helps to determine whether a substantive process has been acquired.

The amendments introduce an optional concentration test that permits a simplified assessment of whether an acquired set of activities and assets is not a business. Under the optional concentration test, the acquired set of activities and assets is not a business if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar assets. The amendments are applied prospectively to all business combinations and asset acquisitions for which the acquisition date is on or after 1 January 2020.

Amendments to IAS 1 and IAS 8 Definition of Material

The Bank has adopted the amendments to PAS/IAS 1 and PAS/IAS 8 for the first time in the current year. The amendments make the definition of material in PAS/IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in PFRS Standards. The concept of 'obscuring' material information with immaterial information has been included as part of the new definition.

The threshold for materiality influencing users has been changed from 'could influence' to 'could reasonably be expected to influence'. The definition of material in PAS/IAS 8 has been replaced by a reference to the definition of material in IAS 1. In addition, the IASB amended other Standards and the Conceptual Framework that contain a definition of 'material' or refer to the term 'material' to ensure consistency.

New and Revised PFRS Standards in Issue but not Yet Effective

At the date of authorization of these financial statements, the Bank has not applied the following new and revised PFRS Standards that have been issued but are not yet effective [and, in some cases] had not yet been adopted by the Philippine FRSC:

- IFRS 17 Insurance Contracts
- IFRS 10 and IAS 28 (amendments) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture
- Amendments to IAS 1 Classification of Liabilities as Current or Non-current
- Amendments to IFRS 3 Reference to the Conceptual Framework
- Amendments to IAS 16 Property, Plant and Equipment—Proceeds before Intended Use
- Amendments to IAS 37 Onerous Contracts Cost of Fulfilling a Contract
- Annual Improvements to IFRS Standards 2018-2020 Cycle
- Amendments to IFRS 1 First-time Adoption of International Financial Reporting
- Standards, IFRS 9 Financial Instruments, IFRS 16 Leases, and IAS 41 Agriculture

The management and the Board of Directors do not expect that the adoption of the Standards listed above will have a material impact on the financial statements of the Bank in future periods, except as noted below:

PFRS 17 Insurance Contracts

PFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts and supersedes PFRS 4 *Insurance Contracts*.

PFRS 17 outlines a general model, which is modified for insurance contracts with direct participation features, described as the variable fee approach. The general model is simplified if certain criteria are met by measuring the

liability for remaining coverage using the premium allocation approach.

The general model uses current assumptions to estimate the amount, timing and uncertainty of future cash flows and it explicitly measures the cost of that uncertainty. It takes into account market interest rates and the impact of policyholders' options and guarantees.

In June 2020, the IASB issued Amendments to IFRS 17 to address concerns and implementation challenges that were identified after IFRS 17 was published. The amendments defer the date of initial application of IFRS 17 (incorporating the amendments) to annual reporting periods beginning on or after 1 January 2023. At the same time, the IASB issued Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4) that extends the fixed expiry date of the temporary exemption from applying IFRS 9 in IFRS 4 to annual reporting periods beginning on or after 1 January 2023.

In the Philippines, the Insurance Commission (IC) approved to defer the implementation of IFRS 17 (it will become PFRS 17) to January 1, 2023, per IC Circular Letter No. 218-69, dated December 28, 2018. This Circular was further amended by Circular Letter No. 2020-62, dated May 18, 2020, further extending the implementation of IFRS 17 to January 1, 2025.

The Bank anticipates no impact on PFRS 17 in its 2020 financial statements.

Amendments to PFRS 10 and PAS/IAS 28 (amendments) Sale or

Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments to PFRS 10 and PAS/IAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognized in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture. Similarly, gains and losses resulting from the remeasurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognized in the former parent's profit or loss only to the extent of the unrelated investors' interests' interests in the new associate or joint venture.

The effective date of the amendments has yet to be set by the IASB (and consequently by the FRSC); however, earlier application of the amendments is permitted. The management and the Board of Directors of the Bank do not anticipate that the application of these amendments may have an impact on the Bank's financial statements in future periods should such transactions arise.

Amendments to PAS/IAS 1 – Classification of Liabilities as Current or Non-current

The amendments to PAS/IAS 1 affect only the presentation of liabilities as current or non-current in the statement of financial position and not the amount or timing of recognition of any asset, liability, income or expenses, or the information disclosed about those items.

The amendments clarify that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period, specify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability, explain that rights are in existence if covenants are complied with at the end of the reporting period, and introduce a definition of 'settlement' to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.

The amendments are applied retrospectively for annual periods beginning on or after 1 January 2023, with early application permitted.

Amendments to PFRS 3 – Reference to the Conceptual Framework

The amendments update PFRS 3 so that it refers to the 2018 Conceptual Framework instead of the 1989 Framework. They also add to PFRS 3 a requirement that, for obligations within the scope of PAS/IAS 37, an

acquirer applies PAS/IAS 37 to determine whether at the acquisition date a present obligation exists as a result of past events. For a levy that would be within the scope of IFRIC 21 Levies, the acquirer applies IFRIC 21 to determine whether the obligating event that gives rise to a liability to pay the levy has occurred by the acquisition date.

Finally, the amendments add an explicit statement that an acquirer does not recognize contingent assets acquired in a business combination.

The amendments are effective for business combinations for which the date of acquisition is on or after the beginning of the first annual period beginning on or after 1 January 2022. Early application is permitted if an entity also applies all other updated references (published together with the updated Conceptual Framework) at the same time or earlier.

Amendments to PAS/IAS 16 – Property, Plant and Equipment—Proceeds before Intended Use

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced before that asset is available for use, i.e., proceeds while bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Consequently, an entity recognizes such sales proceeds and related costs in profit or loss. The entity measures the cost of those items in accordance with PAS/IAS 2 Inventories.

The amendments also clarify the meaning of 'testing whether an asset is functioning properly'. PAS/IAS 16 now specifies this as assessing whether the technical and physical performance of the asset is such that it is capable of being used in the production or supply of goods or services, for rental to others, or for administrative purposes. If not presented separately in the statement of comprehensive income, the financial statements shall disclose the amounts of proceeds and cost included in profit or loss that relate to items produced that are not an output of the entity's ordinary activities, and which line item(s) in the statement of comprehensive income include(s) such proceeds and cost.

The amendments are applied retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments.

The Bank shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of the General Fund (or other component of equity, as appropriate) at the beginning of that earliest period presented.

The amendments are effective for annual periods beginning on or after 1 January 2022, with early application permitted.

Amendments to PAS/IAS 37 – Onerous Contracts—Cost of Fulfilling a Contract

The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract consist of both the incremental costs of fulfilling that contract (examples would be direct labor or materials) and an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

The amendments apply to contracts for which the entity has not yet fulfilled all its obligations at the beginning of the annual reporting period in which the entity first applies the amendments. Comparatives are not restated. Instead, the entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.

The amendments are effective for annual periods beginning on or after 1 January 2022, with early application permitted.

<u>Annual Improvements to IFRS Standards 2018–2020</u> The Annual Improvements include amendments to four Standards.

PFRS 1 First-time Adoption of Philippine Financial Reporting Standards

The amendment provides additional relief to a subsidiary which becomes a first-time adopter later than its parent in respect of accounting for cumulative translation differences. As a result of the amendment, a subsidiary that uses the exemption in PFRS 1:D16(a) can now also elect to measure cumulative translation differences for all foreign operations at the carrying amount that would be included in the parent's consolidated financial statements, based on the parent's date of transition to PFRS Standards if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. A similar election is available to an associate or joint venture that uses the exemption in PFRS 1:D16(a).

The amendment is effective for annual periods beginning on or after 1 January 2022, with early application permitted.

PFRS 9 Financial Instruments

The amendment clarifies that in applying the '10 percent' test to assess whether to derecognize a financial liability, an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

The amendment is applied prospectively to modifications and exchanges that occur on or after the date the entity first applies the amendment. The amendment is effective for annual periods beginning on or after 1 January 2022, with early application permitted.

PFRS 16 Leases

The amendment removes the illustration of the reimbursement of leasehold improvements. As the amendment to PFRS 16 only regards an illustrative example, no effective date is stated.

PAS/IAS 41 Agriculture

The amendment removes the requirement in PAS/IAS 41 for entities to exclude cash flows for taxation when measuring fair value. This aligns the fair value measurement in PAS/IAS 41 with the requirements of PFRS 13 Fair Value Measurement to use internally consistent cash flows and discount rates and enables preparers to determine whether to use pretax or post-tax cash flows and discount rates for the most appropriate fair value measurement.

The amendment is applied prospectively, i.e., for fair value measurements on or after the date an entity initially applies the amendment. The amendment is effective for annual periods beginning on or after 1 January 2022, with early application permitted.

Basis of Preparation

The financial statements have been prepared using the historical cost basis, except for financial instruments that are measured at fair values at the end of the year, as explained in the following accounting policies. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Bank takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in the financial statements is determined on such a basis, except for

leasing transactions that are within the scope of PFRS 16, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in PAS/IAS 2 or value in use in PAS/IAS 36.

The financial statements are presented in Philippine peso, which is the Bank's functional and presentation currency, and all values are recorded to the nearest peso except when otherwise indicated.

The preparation of the financial statements made use of estimates, assumptions and judgments by management based on management's best knowledge of current and historical facts as at reporting date. These estimates and judgments affect the reported amounts of assets and liabilities and contingent liabilities as at statement of financial position date, as well as affecting the reported income and expenses for the year. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

Significant Accounting Policies

The principal accounting policies adopted are set out below.

Going Concern

The Board of Directors has, at the time of approving the financial statements, a reasonable expectation that the Bank has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the financial statements.

Presentation of Financial Statements

The Bank's statements of financial position are presented broadly in order of liquidity. An analysis regarding recovery (asset) or settlement (liability) within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) are disclosed in Note 22. Financial assets and financial liabilities are offset, and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. Income and expense are not offset in the statement of profit or loss unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

Business Combination

On December 1, 2020, the Bank acquired the identifiable net assets of Rural Bank of Ronda (A Rural Bank), Inc. after the approval from the Securities and Exchange Commission (SEC) and the Bangko Sentral ng Pilipinas (BSP) have been secured.

The acquisitions is accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of assets transferred to the Bank, liabilities incurred by the Bank to the former owners of the acquiree and the equity interest issued by the Bank in exchange for control of the acquiree. Acquisition-related costs are recognized in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired, and the liabilities assumed are recognized at their fair value at the acquisition date, except that:

- Deferred tax assets or liabilities and assets or liabilities related to employee benefit arrangements are
 recognized and measured in accordance with PAS/IAS 12 and PAS/IAS 19 respectively;
- Liabilities or equity instruments related to share-based payment arrangements (if any) of the acquiree or share-based payment arrangements of the Bank entered into to replace share-based payment arrangements of the acquiree are measured in accordance with PFRS 2 at the acquisition date; and
- Assets that are classified as held for sale in accordance with PFRS 5 are measured in accordance with that Standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any noncontrolling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any noncontrolling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognized immediately in profit or loss as a bargain purchase gain.

When the consideration transferred by the Bank in a business combination includes a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Other contingent consideration is remeasured to fair value at subsequent reporting dates with changes in fair value recognized in profit or loss.

When a business combination is achieved in stages, the Bank's previously held interests (including joint operations) in the acquired entity are remeasured to its acquisition-date fair value and the resulting gain or loss, if any, is recognized in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Bank reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognized as of that date.

As of November 30, 2020, the following entire assets and liabilities of Rural Bank of Ronda (A Rural Bank), Inc. have been transferred to the Bank:

| November 30, | 2020 |
|---|-------------|
| Assets | |
| Cash and cash equivalents | ₽21,089,074 |
| Loans and discounts | 10,424,135 |
| Investment in debt securities – at amortized cost | 875,200 |
| Bank premises, furniture, fixtures and equipment | 247,021 |
| Investment properties | 4,511,634 |
| Other assets | 2,138,656 |
| Total Assets | 39,285,720 |
| Liabilities | |
| Deposit liabilities | 27,147,373 |
| Other liabilities | 981,686 |
| Total Liabilities | 28,129,059 |
| Net Assets Acquired | ₽11,156,661 |

<u>Goodwill</u>

Goodwill is initially recognized and measured as set out above.

Goodwill is not amortized but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Bank's cash-generating units (or groups of cash-generating units) expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognized for goodwill is not reversed in a subsequent period.

On disposal of a cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

The acquisition resulted in provisional goodwill determined as follows:

| November 30 | 2020 |
|-------------------------------------|-------------|
| Consideration for the common shares | ₽14,105,700 |
| Net assets acquired | 11,156,661 |
| Goodwill | ₽2,949,039 |

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (a) in the principal market for the asset or liability; or (b) in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Financial Instruments

Financial assets and financial liabilities are recognized in the Bank's statement of financial position when the Bank becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial assets assets or financial assets or fi

Financial Assets

All regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognized financial assets are measured subsequently in their entirety at either amortized cost or fair value, depending on the classification of the financial assets.

Classification of Financial Assets

Debt instruments that meet the following conditions are measured subsequently at amortized cost: (a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are measured subsequently at fair value through other comprehensive income (FVTOCI): (a) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are measured subsequently at fair value through profit or loss (FVTPL).

Despite the foregoing, the Bank may make the following irrevocable election/designation at initial recognition of a financial asset: (a) the Bank may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if certain criteria are met [see (iii) below]; and (b) the Bank may irrevocably designate a debt investment that meets the amortized cost or FVTOCI criteria as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch [see (iv) below].

(i) Amortized Cost and Effective Interest Method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period.

For financial assets other than purchased or originated credit-impaired financial assets (i.e. assets that are credit-impaired on initial recognition), the effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated by discounting the estimated future cash flows, including expected credit losses, to the amortized cost of the debt instrument on initial recognition.

The amortized cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss

allowance. The gross carrying amount of a financial asset is the amortized cost of a financial asset before adjusting for any loss allowance.

Interest income is recognized using the effective interest method for debt instruments measured subsequently at amortized cost and at FVTOCI. For financial assets other than purchased or originated credit-impaired financial assets, interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below).

For financial assets that have subsequently become credit-impaired, interest income is recognized by applying the effective interest rate to the amortized cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognized by applying the effective interest rate to the gross carrying amount of the financial asset.

For purchased or originated credit-impaired financial assets, the Bank recognizes interest income by applying the credit-adjusted effective interest rate to the amortized cost of the financial asset from initial recognition. The calculation does not revert to the gross basis even if the credit risk of the financial asset subsequently improves so that the financial asset is no longer credit-impaired.

The Bank's cash, loans and other receivables, investments in debt securities and some items in other assets having the nature of receivables are financial assets at amortized cost.

• Cash and Cash Equivalents

Cash and cash equivalents substantially consist of cash on hand and other cash items, amounts due from BSP and other banks that are known amounts of cash with maturities of three months or less from dates of placements and that are subject to insignificant risk of changes in value. These are carried in the books at cost, which approximates market.

• Loans and Other Receivables

Loans and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise with the Bank provides money, goods and services directly to the debtor with no intention of trading the receivables. Included in this category are financial assets arising from direct loans to customers, sales contract receivables and all receivables from customers and other banks (due from other banks). They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets.

• Investments in Debt Securities

The investments in debt securities are non-derivative financial assets with fixed or determinable payments and a fixed date of maturity that the Bank has the positive intention and ability to hold on to maturity. The investments consist substantially of government debt securities.

(ii) Debt Instruments Classified as at FVTOCI

Debt instruments that are classified as at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, changes in the carrying amount of the debt instruments as a result of impairment gains or losses (see below), and interest income calculated using the effective interest method (see (i) above) are recognized in profit or loss.

The amounts that are recognized in profit or loss are the same as the amounts that would have been recognized in profit or loss if these debt instruments had been measured at amortized cost. All other changes in the carrying amount of these debt instruments are recognized in other comprehensive income and accumulated under the heading of investments revaluation reserve. When these debt instruments are

derecognized, the cumulative gains or losses previously recognized in other comprehensive income are reclassified to profit or loss.

(iii) Equity Instruments Designated as at FVTOCI

On initial recognition, the Bank may make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading or if it is contingent consideration recognized by an acquirer in a business combination.

A financial asset is held for trading if: (1) it has been acquired principally for the purpose of selling it in the near term; or (2) on initial recognition it is part of a portfolio of identified financial instruments that the Bank manages together and has evidence of a recent actual pattern of short-term profit-taking; or (3) it is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognized in other comprehensive income and accumulated in the investments revaluation reserve. The cumulative gain or loss is not reclassified to profit or loss on disposal of the equity investments, instead, it is transferred to retained earnings.

Dividends on these investments in equity instruments are recognized in profit or loss in accordance with PFRS 9, unless the dividends clearly represent a recovery of part of the cost of the investment.

(iv) Financial Assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortized cost or FVTOCI [see (i) to (iii) above] are measured at FVTPL. Specifically:

- Investments in equity instruments are classified as at FVTPL, unless the Bank designates an
 equity investment that is neither held for trading nor a contingent consideration arising from a
 business combination as at FVTOCI on initial recognition [see (iii) above].
- Debt instruments that do not meet the amortized cost criteria or the FVTOCI criteria [see (i) and (ii) above] are classified as at FVTPL. In addition, debt instruments that meet either the amortized cost criteria or the FVTOCI criteria may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency (so called 'accounting mismatch') that would arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases. The Bank has not designated any debt instruments as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognized in profit or loss to the extent they are not part of a designated hedging relationship (the Bank has no hedge investments). The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset and is included in the 'other services and other income' line item. Fair value is determined in the manner described the Bank's significant accounting policies.

Impairment of Financial Assets

The Bank recognizes a loss allowance for expected credit losses on investments in debt instruments that are measured at amortized cost or at FVPL, loans and receivables. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Bank always recognizes lifetime ECL (expected credit losses) for loans and receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Bank's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Bank recognizes lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Bank measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

(i) Significant Increase in Credit Risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Bank compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Bank considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Bank's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organizations, as well as consideration of various external sources of actual and forecast economic information that relate to the Bank's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- An actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- Significant deterioration in external market indicators of credit risk for a particular financial
 instrument, e.g. a significant increase in the credit spread, the credit default swap prices for the
 debtor, or the length of time or the extent to which the fair value of a financial asset has been less
 than its amortized cost;
- Existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- An actual or expected significant deterioration in the operating results of the debtor;
- Significant increases in credit risk on other financial instruments of the same debtor; and
- An actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Bank presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Bank has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Bank assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if: (1) the financial instrument has a low risk of default; (2) the debtor has a strong capacity to meet its contractual cash flow obligations in the near term; and (3) adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Bank considers a financial asset to have low credit risk when the asset has external credit rating of 'investment grade' in accordance with the globally understood definition or if an external rating is not available, the asset has an internal rating of 'performing'. Performing means that the counterparty has a strong financial position and there are no past due amounts.

The Bank regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

(ii) Definition of Default

The Bank considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that financial assets that meet either of the following criteria are generally not recoverable: (1) when there is a breach of financial covenants by the debtor; or (2) information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Bank, in full (without taking into account any collateral held by the Bank).

Irrespective of the above analysis, the Bank considers that default has occurred when a financial asset is more than 90 days past due unless the Bank has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

(iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events: (a) significant financial difficulty of the issuer or the borrower; (b) a breach of contract, such as a default or past due event (see (ii) above); (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider; (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or (e) the disappearance of an active market for that financial asset because of financial difficulties.

(iv) Write-Off Policy

The Bank writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Bank's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognized in profit or loss.

(v) <u>Measurement and Recognition of Expected Credit Losses (ECL)</u>

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date; for financial guaranty contracts, the exposure includes the amount drawn down as at the reporting date, together with any additional amounts expected to be drawn down in the

future by default date determined based on historical trend, the Bank's understanding of the specific future financing needs of the debtors, and other relevant forward-looking information.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Bank in accordance with the contract and all the cash flows that the Bank expects to receive, discounted at the original effective interest rate. For a lease receivable, the cash flows used for determining the expected credit losses is consistent with the cash flows used in measuring the lease receivable in accordance with PFRS 16.

For a financial guarantee contract, as the Bank is required to make payments only in the event of a default by the debtor in accordance with the terms of the instrument that is guaranteed, the expected loss allowance is the expected payments to reimburse the holder for a credit loss that it incurs less any amounts that the Bank expects to receive from the holder, the debtor or any other party.

If the Bank has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Bank measures the loss allowance at an amount equal to 12-month ECL at the current reporting date, except for assets for which the simplified approach was used.

The Bank recognizes an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for investments in debt instruments that are measured at FVTOCI (if any), for which the loss allowance is recognized in other comprehensive income and accumulated in the investment revaluation reserve and does not reduce the carrying amount of the financial asset in the statement of financial position.

Derecognition of Financial Assets

The Bank derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in an equity instrument which the Bank has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the cumulative gain or loss previously accumulated in the investment of the serve is not reclassified to profit or loss but is transferred to retained earnings.

Financial Liabilities and Equity

Classification as Debt or Equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity Instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Bank are recognized at the proceeds received, net of direct issue costs.

Repurchase of the Bank's own equity instruments is recognized and deducted directly in equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Bank's own equity instruments.

Financial Liabilities

All financial liabilities are measured subsequently at amortized cost using the effective interest method or at FVTPL. However, financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies, and financial guarantee contracts issued by the Bank, are measured in accordance with the specific accounting policies set out below.

Financial Liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is (i) contingent consideration of an acquirer in a business combination, (ii) held for trading or (iii) designated as at FVTPL.

A financial liability is classified as held for trading if: (a) it has been acquired principally for the purpose of repurchasing it in the near term; or (b) on initial recognition it is part of a portfolio of identified financial instruments that the Bank manages together and has a recent actual pattern of short-term profit-taking; or (c) it is a derivative, except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

A financial liability other than a financial liability held for trading or contingent consideration of an acquirer in a business combination may be designated as at FVTPL upon initial recognition if: (1) such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or (2) the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed, and its performance is evaluated on a fair value basis, in accordance with the Bank's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or (3) it forms part of a contract containing one or more embedded derivatives, and IFRS 9 permits the entire combined contract to be designated as at FVTPL.

Financial liabilities at FVTPL are measured at fair value, with any gains or losses arising on changes in fair value recognized in profit or loss to the extent that they are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss incorporates any interest paid on the financial liability and is included in the 'other services and other income' line item (Note 16) in profit or loss.

However, for financial liabilities that are designated as at FVTPL, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognized in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. The remaining amount of change in the fair value of liability is recognized in profit or loss. Changes in fair value attributable to a financial liability's credit risk that are recognized in other comprehensive income are not subsequently reclassified to profit or loss; instead, they are transferred to retained earnings upon derecognition of the financial liability.

Gains or losses on financial guaranty contracts issued by the Bank that are designated by the Bank as at FVTPL are recognized in profit or loss.

Financial Liabilities Measured Subsequently at Amortized Cost

Financial liabilities that are not (i) contingent consideration of an acquirer in a business combination, (ii) held for trading, or (iii) designated as at FVTPL, are measured subsequently at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortized cost of a financial liability.

Derecognition of Financial Liabilities

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss. When the Bank exchanges with the existing lender one debt instrument into another one with the substantially different terms, such exchange is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, the Bank accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new terms, including any fees are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective rate is at least 10 percent different from the discounted present value of the original financial liability. If the modification is not substantial, the difference between: (1) the carrying amount of the liability before the modification; and (2) the present value of the cash flows after modification is recognized in profit or loss as the modification gain or loss within other gains and losses.

Bank Premises, Furniture, Fixtures and Equipment

Bank premises, furniture, fixtures and equipment are carried at cost less accumulated depreciation and any impairment losses. Such cost includes the cost of replacing part of such bank premises, furniture, fixtures and equipment when that cost is incurred, if the recognition criteria are met. Interests incurred on borrowed funds used to finance the construction of properties during the construction period are capitalized. Other borrowing costs are expensed.

Depreciation is computed on the straight-line method over the estimated useful lives of the assets as follows:

- (a) Buildings, 25 years;
- (b) Furniture, fixtures and equipment, 5 to 10 years;
- (c) Transportation equipment, 3 to 7 years; and
- (d) Leasehold improvements, over the estimated useful lives of the improvements or the term of the lease, whichever is shorter.
- (e) Land is not depreciated.

An item of bank premises, furniture, fixtures and equipment derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss in the year the asset is derecognized.

The carrying values of bank premises, furniture, fixtures and equipment are reviewed for impairment when changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of bank premises, furniture, fixtures and equipment is the greater of net selling price and value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's-length transaction.

Investment Properties

The Bank's investment properties pertain to real and other properties acquired (ROPA), which are real and other properties, other than those used for banking purposes or held for investment. These properties were acquired by the Bank in settlement of loans through foreclosure or dation in payment and/or for other reasons, whose carrying amount will be recovered principally through a sale transaction.

ROPAs are booked initially at the carrying amount of the loan (i.e., outstanding loan balance adjusted for any unamortized premium or discount less allowance for credit losses computed based on PFRS 9 provisioning requirements, which take into account the fair value of the collateral) plus booked accrued interest less allowance for credit losses (computed based on PFRS 9 provisioning requirements) plus transaction costs

incurred upon acquisition (such as non-refundable capital gains tax and documentary stamp tax paid in connection with the foreclosure/purchase of the acquired real estate property). If the carrying amount of ROPA exceeds ₱5.0 million, the appraisal of the foreclosed/purchased asset should be conducted by an independent appraiser acceptable to the BSP.

The carrying amount of ROPA are allocated to land, building, other non-financial assets and financial assets (e.g., receivables from third party or equity interest in an entity) based on their fair values, which allocated carrying amounts shall become their initial costs.

The non-financial assets portion of ROPA shall remain in ROPA and shall be accounted for as follows:

- (1) Land and buildings are accounted for using the cost model under PAS/IAS 40 Investment Property;
- (2) Other non-financial assets are accounted for using the cost model under PAS/IAS 16 *Property Plant* and *Equipment*;
- (3) Buildings and other non-financial assets are depreciated over the remaining useful life of the assets, which shall not exceed ten (10) years and three (3) years from the date of acquisition, respectively; and
- (4) Land, buildings and other non-financial assets are subject to the impairment provisions of PAS/IAS 36 *Impairment of Assets.*

Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance, security maintenance and other holding costs are normally charged to income in the period in which the costs are incurred.

Investment properties are derecognized when they have either been disposed of or when the investment properties are permanently withdrawn from use and no future benefit is expected from their disposal. Any gain or loss on derecognition of an investment property is recognized in the statement of profit or loss in the year of derecognition.

Other Assets

Other assets pertain to assets controlled by the Bank as a result of past events. These are recognized in the financial statements when it is probable that the future economic benefits will flow to the Bank and the asset has a cost or value that can be measured reliably.

Impairment of Non-Financial Assets

At each reporting date, the Bank reviews the carrying amounts of its non-financial assets to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognized if the carrying amount of an asset exceeds its recoverable amount.

Impairment losses are recognized in profit or loss. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Shareholders' Equity

Share capital represents the nominal value of the ordinary and preference shares that have been issued. Surplus reserves comprise mainly of the appropriation from surplus and undivided profits (retained earnings) for the retirement of preference shares to provide for the reacquisition and cancellation of a Bank's preferred stock. Upon complete retirement of the preference shares, the account will cease to exist. Any excess of retirement premium not fully absorbed by the paid-in capital accounts will be charged surplus and undivided profits.

Surplus and undivided profits include all current and prior period results of operations as disclosed in the statement of profit or loss, less appropriated surplus and dividends declared.

Revenue and Cost Recognition

The Bank's revenue is derived substantially from banking business and related activities and comprises net interest income and non-interest income. Income is recognized on an accrual basis in the period in which it accrues. Management has determined that the revenue from interest on loans are within the scope of PFRS 9 while the income from non-interest related activities are within the scope of PFRS 15.

The following specific criteria are the bases used in recognizing revenue:

Under PFRS 9

(a) Interest income and interest expense are recognized in profit or loss for all financial assets or liabilities using the effective interest method on the basis of the cost of the individual financial instrument. The effective interest method is a method of calculating the amortized costs of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are integral part of the effective interest rate, transaction costs and all other premiums or discounts. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

- (b) Interest expense on deposit liabilities are recognized based on the accrual method of accounting, using the effective interest method which is the rate that exactly discounts estimated future cash flows through the expected life of the interest-bearing financial instruments to the net carrying amount of the financial liability.
- (c) Income from investments in debt securities held to collect contractual cash flows (rather than to sell the instrument prior to its contractual maturity to realize its fair value changes) are recognized at amortized cost, with interest income recognized at the effective interest rate.

Under PFRS 15

The Bank recognizes revenue from contracts with customers at an amount that reflects the consideration to which the Bank is expected to be entitled in exchange for transferring goods or services to a customer.

For each contract with a customer, the Bank:

- (1) Identifies the contract with a customer;
- (2) Identifies the performance obligations in the contract;

- (3) Determines the transaction price which takes into account estimates of variable consideration and the time value of money;
- (4) Allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and
- (5) Recognizes revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method.

The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognized to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are initially recognized as deferred revenue in the form of a separate refund liability.

The Bank recognizes income from other sources as follows:

- (a) Application fees and commissions are generally recognized when earned over the term of the credit lines granted to each borrower. Other non-finance charges on loans and penalties on delinquent accounts are recognized are recognized as the related services are performed.
- (b) Income from assets sold or exchanged is recognized when the title to the assets is transferred to the buyer or when collectability of the entire sales price is reasonably assured. This is included in profit or loss as part of Application Fees and Other Income.

Cost and Expenses

Costs and expenses are recognized in the statement of profit or loss when a decrease in future economic benefits related to a decrease in an asset or an increase in a liability has arisen which can be measured reliably.

Costs and expenses are recognized in the statement of profit or loss: i) on the basis of a direct association between the cost incurred and the earnings of specific items of income; ii) on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined; or iii) immediately when an expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify, or cease to qualify, for recognition in the statement of financial position as an asset.

Operating expense include administrative and other operating expenses representing the costs directly associated with the generation of revenue and cost of administering the business, and these are expensed as incurred.

Compensation and Benefits Expense

Employee benefits are all forms of consideration given by the Bank in exchange for services rendered by employees or for the termination of their employments in the Bank. The Bank recognizes: (a) a liability when an employee has provided service in exchange for employee benefits to be paid in the future; and (b) an expense when the Bank consumes the economic benefit arising from the service provided by an employee in exchange for employee benefits.

The following represent the accounting followed by the Bank for all types of employee benefits, except sharebased payment, to which there is none.

° Short-Term Employee Benefits

Short-term employee benefits are those expected to be settled wholly before twelve months after the end of the annual reporting period during which employee services are rendered, but do not include termination benefits. These benefits include wages, salaries, profit-sharing and bonuses (if there are any) and non-monetary benefits paid to current employees. These are recognized when the employee has rendered the service and are measured at the undiscounted amount of benefits expected to be paid in exchange for that service.

The benefits also include compensated absences which are recognized for the number of paid leave days (including holiday entitlement) remaining at the reporting date. The expected cost of short-term compensated absences is recognized as the employees render service that increases their entitlement or, in the case of non-accumulating absences, when the absences occur, and includes any additional amounts the Bank expects to pay as a result of unused entitlements at the end of the period. The amounts recognized are included in Other Liabilities account in the statement of financial position at the undiscounted amount that the Bank expects to pay as a result of the unused entitlement.

[°] Profit-Sharing and Bonus Payments (If Any)

The Bank recognizes the expected cost of profit-sharing and bonus payments when, and only when, it has a legal or constructive obligation to make such payments as a result of past events and a reliable estimate of the expected obligation can be made. Profit-sharing agreements are normally covered during the hiring of services of selected officers and are based on certain conditions and parameters that are measurable. Such agreements are normally approved and authorized by the Board of Directors. On the other hand, declarations of bonuses to officers and employees are the sole responsibility of the Board of Directors. As a matter of policy, the Bank does not declare and accrue bonuses unless approved and authorized for release by the Board of Directors.

° Post-Employment Benefit Plans

Post-employment benefit plans that are provided to employees only cover their retirement benefits, which are paid in lump sum payments at the time of their retirements. The retirement benefits are provided to employees through a defined benefit plan. A defined benefit plan is a retirement plan that defines an amount of retirement benefit an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for the benefits of the retirement plan remains with the Bank, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Bank's defined benefit retirement plan covers all regular full-time employees.

° <u>Termination Benefits</u>

Termination benefits are payable when employment is terminated by the Bank before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Bank recognizes termination benefits when it is demonstrably committed to either: (a) terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or (b) providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after the statement of financial position date are discounted to present value.

Retirement Benefits

The Bank operates a defined benefit retirement plan which requires contribution to be made to a separately administered fund. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the reporting date reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method. The defined benefit costs comprise the following: (a) service cost; (b) net interest on the net defined benefit liability or asset, and (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the statement of profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by the Consulting Actuary.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income (OCI) in the period in which they arise. Remeasurements are not reclassified to the statement of income in subsequent periods.

Plan assets are assets that are held by a trustee bank intended for retirement. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

<u>Leases</u>

The Bank has applied PFRS 16 beginning January 1, 2019. PFRS 16 introduces new or amended requirements with respect to lease accounting. It introduces significant changes to lessee accounting by removing the distinction between operating and finance lease and requiring the recognition of a right-of-use asset and a lease liability at commencement for all leases, except for short-term leases and leases of low value assets. In contrast to lessee accounting, the requirements for lessor accounting have remained largely unchanged.

Applying PFRS 16, for all leases, the Bank: (a) recognizes right-of-use assets and lease liabilities in the statement of financial position, initially measured at the present value of the future lease payments; (b) recognizes depreciation of right-of-use assets and interest on lease liabilities in profit or loss; and (c) separates the total amount of cash paid into a principal portion (presented within financing activities) and interest (presented within financing activities) in the statement of cash flows. Lease incentives (e.g., rent-free period) are recognized as part of the measurement of the right-of-use assets and lease liabilities whereas under PAS/IAS 17 they resulted in the recognition of a lease incentive, amortized as a reduction of rental expenses generally on a straight-line basis.

Leases – The Bank as Lessee

The Bank's leases substantially involve the use of office spaces that are used for its branch offices. The Bank assesses whether a contract is or contains a lease, at inception of the contract. The Bank recognizes a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these low value leases, the Bank recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the

commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Bank uses its incremental borrowing rate. For purposes of discounting, the Bank is using the average borrowing rate of its bills payable and time deposits.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives receivable;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- The amount expected to be payable by the lessee under residual value guarantees;
- The exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the statement of financial position. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Bank remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a significant event or change in circumstances resulting in a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Bank did not make any such adjustments during the period presented.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Bank incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognized and measured under PAS/IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Bank expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The Bank applies PAS/IAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Bank Premises, Furniture, Fixtures and Equipment' policy.

Variable rents that do not depend on an index or rate are not included in the measurement the lease liability and the right-of-use asset. The related payments are recognized as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line 'Rent' in the statement of profit or loss.

As a practical expedient, PFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Bank has not used this practical expedient. For contracts that contain a lease component and one or more additional lease or non-lease components, the Bank allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

Leases – The Bank as Lessor

Leases, for which the Bank is a lessor, are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Bank is an intermediate lessor, it accounts for the head lease and the sub-lease as two separate contracts. The sub-lease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease. The Bank is not a lessor of properties.

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

Amounts due from lessees under finance leases are recognized as receivables at the amount of the Bank's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Bank's net investment outstanding in respect of the leases. When a contract includes both lease and non-lease components, the Bank applies PFRS 15 to allocate the consideration under the contract to each component.

Income Taxation

The income tax expense represents the sum of the tax currently payable and deferred.

Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

A provision is recognized for those matters for which the tax determination is uncertain, but it is considered probable that there will be a future outflow of funds to a tax authority. The provisions are measured at the best estimate of the amount expected to become payable. The assessment is based on the judgement of the Chief Accounting Officer of the Bank supported by previous experience in respect of such activities and in certain cases based on specialist independent tax advice.

Deferred Tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. It is accounted for using the liability method.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible

temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, a deferred tax liability is not recognized if the temporary difference arises from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realized based on tax laws and rates that have been enacted or substantively enacted at the reporting date.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except: (a) where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and (b) in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits from excess minimum corporate income tax (MCIT) and unused net operating loss carry over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused NOLCO can be utilized except: (a) where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and (b) in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each statement of financial position date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) that have been enacted or substantively enacted at the statement of financial position date. Income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit or loss.

Earnings per Share

Basic earnings per share (EPS) is computed by dividing the profit for the year attributable to common shareholders (net income for the period less dividends on convertible redeemable preferred shares) by the weighted average number of common shares issued and outstanding during the year and adjusted to give retroactive effect to any stock dividends declared during the period.

Diluted EPS is computed by dividing the net income for the year attributable to common shareholders by the weighted average number of common shares outstanding during the year adjusted for the effects of dilutive convertible redeemable preferred shares. Diluted EPS assumes the conversion of the outstanding preferred shares. When the effect of the conversion of such preferred shares is anti-dilutive, no diluted EPS is presented.

Contingencies

A contingency arises when there is a situation for which the outcome is uncertain, and which should be resolved in the future, possibly creating a loss. The accounting for a contingency is essentially to recognize only those losses that are probable and for which a loss amount can be reasonably estimated. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable. Contingent liabilities are not recognized either, but these are generally disclosed unless the possibility of an outflow of resources is remote.

Provisions and Contingent Liabilities

Provisions, if any, are recognized when the Bank has legal or constructive obligations as a result of a past event: it is probable that an outflow of resources will be required to settle the obligation and estimate can be made of the amount obligation. Provisions are recognized when present obligation will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Any reimbursement expected to be received in the course of settlement of the present obligation is recognized, if virtually certain as a separate asset, not exceeding the amount of related provision. Provisions are reviewed at each statement of financial position date and adjusted to reflect the current best estimate. In those cases where the possible outflow of the economic resources as a result of present obligation is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Probable inflows of economic benefits that do not yet meet the recognition criteria of the asset are considered contingent assets, hence, are not recognized in the financial statements.

Events After Reporting Date

Post year-end events that provide additional information about the Bank's position at statement of financial position date (adjusting events), are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

Note 3

Significant Accounting Judgment and Estimates

In applying the Bank's accounting policies, which are described in Note 2, *Summary of Significant Accounting Policies*, the management of the Bank are required to make judgements (other than those involving estimations) that have a significant impact on the amounts recognized and to make estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if

the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Critical Judgements in Applying the Bank's Accounting Policies

The following are the critical judgements, apart from those involving estimations (which are presented separately below), that the management of the Bank have made in the process of applying the accounting policies and that have the most significant effect on the amounts recognized in the financial statements.

Business Model Assessment

Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Bank determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgement reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated.

The Bank monitors financial assets measured at amortized cost or fair value through other comprehensive income that are derecognized prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held. Monitoring is part of the Bank's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there has been a change in business model and so a prospective change to the classification of those assets. No such changes were required during the periods presented.

Significant Increase in Credit Risk

Expected credit losses (ECL) are measured as an allowance equal to 12-month ECL for stage 1 assets, or lifetime ECL for stage 2 or stage 3 assets. An asset moves to stage 2 when its credit risk has increased significantly since initial recognition. PFRS 9 does not define what constitutes a significant increase in credit risk. In assessing whether the credit risk of an asset has significantly increased the Bank takes into account qualitative and quantitative reasonable and supportable forward-looking information.

Key Sources of Estimation Uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

Fair Value Measurements

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible; but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

Estimating Useful Lives of Bank Premises, Furniture, Fixtures and Equipment

The Bank reviews annually the estimated useful lives of its bank premises, furniture, fixtures and equipment based on expected asset utilization. It is possible that future results of operations could be materially affected by changes in these estimates. A reduction in the estimated useful lives of these properties would increase recorded depreciation and amortization expense and decrease the related asset accounts.

Impairment of Non-Financial Assets

The Bank assesses the impairment of its non-financial assets whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. An impairment loss is recognized whenever

the carrying amount of an asset exceeds its recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. For impairment loss on specific asset, the recoverable amount represents the net selling price. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Bank is required to make estimates and assumptions that can materially affect the Bank's financial statements.

Retirement Benefits

The determination of the Bank's obligation and cost for pension and other employees' benefits is dependent on the selection of certain assumptions used by management in calculating such amounts. While the Bank believes that the assumptions used are reasonable and appropriate, significant differences in the actual experience or significant changes in assumptions may materially affect employee benefit obligations.

Realizable Amount of Deferred Tax Assets

The Bank reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition and disclosure of provision and disclosure of contingencies are discussed in Note 2.

Note 4 Cash and Cash Equivalents

This account consists of the following:

| December 31 | 2020 | 2019 |
|---|---|---|
| Due from Bangko Sentral ng Pilipinas Due from other banks Cash and other cash items | ₱218,904,200 124,545,543 76,941,943 | ₽249,530,385 111,752,216 50,918.601 |
| | ₽420,391,686 | ₽412,201,202 |

Due from other banks earn annual interest ranging from 0.75% to 0.125% in 2020 and 2019. Short-term deposits are made for varying periods up to three months depending on the immediate cash requirements of the Bank, and earn interest ranging from 0.40% to 0.50% in 2020 and 2019, respectively.

Interest income from bank deposits amounted to ₱3,969,454 and ₱2,263,157 in 2020 and 2019, respectively.

Due from other banks also includes restricted time deposits used to secure the Bank's bills payable with the following banks:

| December 31, | 2020 | 2019 |
|------------------------------------|------------|------------|
| Land Bank of the Philippines (LBP) | ₽5,333,716 | ₽5,297,227 |
| Philippine National Bank (PNB) | 164,827 | - |
| | ₽5,498,543 | ₽5,297,227 |

Note 5 Loans and Other Receivables

The loans and other receivables consist of the following: (Please see table next page.)

| December 31, | | | 2020 | | 2019* |
|---|----------------|---------|--------|------------|---------|
| Loans receivable | ₽1 | ,610,37 | 4,152 | ₽1,602,7 | 13,580 |
| Other receivables | | 85,59 | 7,373 | 34,6 | 71,541 |
| Total | 1 | ,695,97 | 1,525 | 1,637,3 | 85,121 |
| Allowance for expected credit losses | | (156,04 | 7,333) | (182,7 | 83,423) |
| Unearned interest and discounts | | (10,43 | 1,035) | (11,3 | 30,536) |
| Net | ₽1 | ,529,49 | 3,157 | ₽1,443,2 | 71,162 |
| *As Restated (See Page 32.) | | | | | |
| Breakdown of Loans Receivable December 31, | 2020 | % | | 2019 | % |
| Agricultural | ₽207,062,327 | 13 | ₽180 | ,856,981 | 11 |
| Commercial | 1,367,421,954 | 85 | | ,390,323 | 84 |
| Others | 35,889,871 | 2 | | ,466,276 | 5 |
| Total | 1,610,374,152 | 100 | 1,602 | 2,713,580 | 100 |
| Allowance for expected credit losses | (147,388,773) | (10) | (177 | 7,862,410) | (13) |
| Unearned interest and discounts | (10,431,035) | (1) | (11 | ,330,536) | (1) |
| Net | ₽1,452,554,344 | 89 | ₽1,413 | 3,520,634 | 86 |

These loans bear annual interest rates ranging from 8% to 30% per annum collectible over a period of 6 months to 5 years.

Interest on loans recognized in the statement of profit or loss amounted A=PE198,387,218 in 2020 and A=PE 222,726,878 in 2019.

Maturity Profile of Loans Receivable

| December 31, | 2020 | % | 2019 | % |
|---|------------------------|---------|------------------------|----------------|
| Due more than 12 months | ₽1,067,108,147 | 66 | ₽1,321,313,083 | 98 |
| Due within 12 months | 543,266,005 | 34 | 281,400,497 | 2 |
| | ₽1,610,374,152 | 100 | ₽1,602,713,580 | 100 |
| | | | | |
| Breakdown by Type of Security December 31, | 2019 | % | 2019 | % |
| | 2019 ₽1,288,222,573 | % 80 | 2019 ₽1,176,953,369 | <u>%</u> 73 |
| December 31, | | | | |

About A=1253.8 million and A=12230 million as of December 31, 2020 and 2019, respectively, have been pledged as security to the bills payable of the Bank. (See Note 11.)

| Breakdown by Concentration of Credit December 31, | 2020 | % | 2019 | % |
|--|----------------|-----|----------------|-----|
| Agricultural | ₽99,225,877 | 6 | ₽111,074,846 | 7 |
| Wholesale and retail trade | 277,523,520 | 17 | 308,263,643 | 19 |
| Others | 1,233,624,755 | 77 | 1,183,375,091 | 74 |
| | ₽1,610,374,152 | 100 | ₽1,602,713,580 | 100 |

The BSP considers that concentration of credit exists when total loan exposure to a particular industry or economic sector exceeds 30% of total loan portfolio.

| December 31, 2020 | Current | Past Due | Total |
|--------------------------|----------------|--------------|----------------|
| Agricultural | ₽101,866,405 | ₽105,195,922 | ₽207,062,327 |
| Commercial | 1,073,438,790 | 293,983,164 | 1,367,421,954 |
| Others | - | 35,889,871 | 35,889,871 |
| | ₽1,175,305,195 | ₽435,068,957 | ₽1,610,374,152 |
| | 73% | 27% | 100% |
| <u>December 31, 2019</u> | | | |
| Agricultural | ₽167,878,127 | ₽12,978,854 | ₽180,856,981 |
| Commercial | 1,048,069,050 | 303,321,273 | 1,351,390,323 |
| Others | - | 70,466,276 | 70,466,276 |
| | ₽1,215,947,177 | ₽386,766,403 | ₽1,602,713,580 |
| | 74% | 26% | 100% |

Breakdown by Age of Accounts

Portion of the past due accounts are covered with real estate mortgages, which could be foreclosed to reduce possible losses from non-collection.

Non-Performing Loans

The non-performing loans as defined under Section 304 of the MORB amounted ₱427,209,173 in 2020 and ₱386,766,403 in 2019.

Under Section 304 of the MORB, loans are considered nonperforming, 'even without any missed contractual payments, when it is considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered nonperforming if any principal and/or interest are unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement.'

| December 31, 2020 | Performing | % | Non-Performing | % | Total | % |
|-----------------------------|----------------|-----|----------------|-----|----------------|--------|
| Agricultural | ₽101,866,405 | 9 | ₽105,195,922 | 24 | ₽207,062,327 | 13 |
| Commercial (SME) | 1,073,438,790 | 91 | 293,983,164 | 68 | 1,367,421,954 | 85 |
| Others–personal consumption | - | _ | 35,889,871 | 8 | 35,889,871 | 2 |
| · · · | ₽1,175,305,195 | 100 | ₽435,068,957 | 100 | ₽1,610,374,152 | 100.00 |
| December 31, 2019 | | | | | | |
| Agricultural | ₽167,878,127 | 14 | ₽12,978,857 | 4 | ₽180,856,981 | 11 |
| Commercial (SME) | 1,048,069,050 | 86 | 303,321,276 | 78 | 1,351,390,323 | 84 |
| Others-personal consumption | _ | - | 70,466,276 | 18 | 70,466,276 | 5 |
| | ₽1,215,947,177 | 100 | ₽386,766,409 | 100 | ₽1,602,713,580 | 100 |

Breakdown as to Status of Loans (Past Due Performing and Past Due Non-Performing)

Past Due Ratio on Total Loans is 27% in 2020 and 26% in 2019.

Allowance for Expected Credit Losses (ECL)

The accounts were subjected to impairment testing using the expected credit loss model by considering possible defaults for the next 12 months (12-month ECL) and expected credit losses for the entire remaining life of the receivables (lifetime ECL).

The recorded ECL for Individually Assessed Loans and Other Credit Accommodations have been determined from the gap analysis performed by the Bank on its accounts which are in accordance with the MORB. While the recorded ECL for Collectively Assessed Loans and Other Credit Accommodations have been determined from the gap analysis performed by the Bank on its accounts which are in accordance with their Loan Loss Methodology (LLM) and Loan Loss Provisioning (LLP) policy manual for consumer loan (CL) as per approved Board Resolution No. 20190717-008.

A 12-month ECL was provided at 1% of on all current accounts (general loan-loss provisions) and ECL at graduated rates for accounts classified as past due as follows:

I. Individually Assessed Loans and Other Credit Accommodations

| Α. | | | | | |
|----|---|--------------------------|-------------|--|--|
| | No. of Days Unpaid/with Missed Payments | Classification | ECL Rate | | |
| | 31-90 days | Substandard | 10% | | |
| | 91-120 days | Substandard | 25% | | |
| | 121-180 days | Doubtful | 50% | | |
| | 181 days and over | Loss | 100% | | |
| | | | | | |
| В. | For Secured Loans and Other Credit A | Accommodations | | | |
| | 31-180 days | Substandard | 10% | | |
| | 181-365 days | Substandard | 25% | | |
| | Over 1 year to 5 years | Doubtful | 50% | | |
| | Over 5 years | Loss | 100% | | |
| 0 | For Loope and Other Credit Evenesure | o (Classified Associate) | | | |
| C. | · · · · · · · · · · · · · · · · · · · | s (Classified Accounts) | F 0/ | | |
| | Especially Mentioned | | 5% | | |
| | Substandard – Secured | | 10% | | |
| | Substandard – Unsecured | | 25% | | |
| | Doubtful | | 50% | | |
| | Loss | | 100% | | |

II. Collectively Assessed Loans and Other Credit Exposures

D. For Non-Matured Loans According to Loan Type

| No. of Days Unpaid/with | | Amort | ized |
|-------------------------|----------------------|-------|----------|
| Missed Payments | Classification | APDS | Non-APDS |
| 0-30 days | Especially Mentioned | 0% | 1% |
| 31-60 days | Especially Mentioned | 1% | 3% |
| 61-90 days | Substandard | 2% | 6% |
| 91-180 days | Substandard | 4% | 9% |
| 181-360 days | Substandard | 9% | 21% |
| 361-720 days | Doubtful | 26% | 47% |
| Over 720 days | Doubtful | 65% | 70% |

E. For Matured Loans per Days Past Maturity Group and Loan Type

| No. of Days Since | | | Lump | sum |
|-------------------|----------------|-----------|-------|-----------|
| Maturity | Classification | Amortized | Bonus | Non-Bonus |
| 0-30 days | Doubtful | 74% | 14% | 23% |
| 31-60 days | Doubtful | 80% | 25% | 31% |
| 61-90 days | Doubtful | 83% | 36% | 38% |
| 91-180 days | Doubtful | 88% | 51% | 49% |
| 181-360 days | Doubtful | 94% | 77% | 68% |
| Over 360 days | Loss | 100% | 100% | 100% |

Roll-Forward Analyses of the Allowance for ECL

The movements of the allowance for expected credit losses are as follows:

| December 31, | 2020 | 2019 |
|--|--------------|--------------|
| Opening balances | ₽177,862,410 | ₽184,862,410 |
| Additional allowance for ECL due to merger | 2,620,109 | - |
| Write-off of loans | (33,093,746) | (7,000,000) |
| Closing balances as restated | ₽147,388,773 | ₽177,862,410 |

In accordance with the Bank's Loan Loss Estimation Methodology developed in accordance with MORB, the Bank determined that the required additional allowance for expected credit losses (ECL) as of December 31, 2020 should be ₱187,123,031. This amount includes ₱31.6 million which the Bank is allowed to book on a staggered basis until 2021, representing the relief provided by the BSP.

The Bank was not able to book the remaining required ECL of ₱87,123,031 as of December 31, 2020.

Details of Other Receivables

| December 31, | 2020 | 2019* |
|---|-------------|-------------|
| Sales contract receivable | ₽34,105,000 | ₽6,688,666 |
| Accrued interest income on loans receivable (See below) | 26,027,514 | 12,400,281 |
| Accounts receivable | 25,464,859 | 15,582,594 |
| Total | 85,597,373 | 34,671,541 |
| Allowance for expected credit losses | (8,658,560) | (4,921,013) |
| Net | ₽76,938,813 | ₽29,750,528 |
| | | |

*As Restated (See paragraph below.)

Restatement of 2019 and Prior Years' Accrued Interest Receivable

During the year, the Bank restated the 2019 and prior years' accrued interest receivable from amounts previously reported to reflect the reversal of accrued interest income on loans amounting ₱78,900,404, based on the 2019 BSP audit recommendations. The Bank recorded the adjustment as direct charges to deficit in 2020.

The booking of these adjustments resulted in the decreases of the following accounts in the 2019 statement of financial position:

| Loans and other receivables Deficit <u>Composition of Accounts Receivable</u> <u>December 31,</u> Uncleared PDC for loan collection | ₽1,522,171,566 (55,960,147) | ₽1,443,271,162 (130,430,435) 2020 | ₽78,900,404 74,470,288 2019 |
|---|--------------------------------|--|---|
| December 31, | | 2020 | 2019 |
| Uncleared PDC for loan collection | | | |
| Borrowers under litigation Receivable from resigned employees Advances to contractors Advances to officers and employees Advances for SSS maternity/sickness Receivable from Bancnet Receivable from sale of bank assets Other receivables | | ₱10,486,078 6,805,116 4,897,658 1,854,486 547,626 264,425 89,570 519,900 ₱25,464,859 | ₽- 4,221,692 4,281,363 1,974,486 676,637 138,584 525,210 3,500,000 264,622 ₽15,582,594 |

Allowance for Expected Credit Losses

The accounts were subjected to impairment testing using the expected credit loss model by considering possible defaults for the next 12 months (12-month ECL) and expected credit losses for the entire remaining life of the receivables (lifetime ECL).

The movements of the allowance for expected credit losses are as follows:

| December 31, | 2020 | 2019 |
|--|-------------------------|-----------------|
| Opening balances Additional allowance for ECL due to merger | ₽4,921,013 3,737,547 | ₽4,921,013 _ |
| Closing balances | ₽8,658,560 | ₽4,921,013 |

Note 6

Investments in Debt Securities – At Amortized Cost

This account consists of the following:

| December 31 | 2020 | 2019 |
|---|-------------|-------------|
| Retail treasury bonds, at face value | ₽14,000,000 | ₽14,000,000 |
| Retail treasury bonds, at discounts on its face value | 25,548,428 | 24,305,317 |
| i | ₽39,548,428 | ₽38,305,317 |
| Analysis of the Retail Treasury Bonds December 31, | 2020 | 2019 |
| Face value | ₽25,444,881 | ₽24,651,975 |
| Net discount | (896,453) | (346,658) |
| Carrying Amount | ₽25,548,428 | ₽24,305,317 |

Investment income earned amounted to ₱1,626,654 in 2020 and ₱1,043,133 in 2019.

Management has determined that these investments have not been impaired during the year.

Retail Treasury Bonds, at Face Value

The retail treasury bonds purchased through Land Bank of the Philippines (LBP), totaling ₱14,000,000, have coupon rates ranging from 3.25% to 4.63% and will mature on the following dates: September 9, 2026, October 4, 2020, and March 12, 2022.

Retail Treasury Bonds, at Discounts on its Face Value

The treasury bonds represent 4 to 6-year retail treasury bonds which are issued at discount on its face value with interest rate at 3.25% per annum payable quarterly. The bond will mature on the following dates: August 15, 2023 and October 7, 2024.

Note 7

Bank Premises, Furniture, Fixtures and Equipment and Right-of-Use Asset

Bank Premises, Furniture, Fixtures and Equipment – At Cost

This account consists of the following: (Please see table next page.)

| December 31, | 2020 | 2019 |
|-----------------------------------|---------------|---------------|
| Land | ₽13,818,890 | ₽17,348,890 |
| Building | 42,666,008 | 45,626,065 |
| Furniture, fixtures and equipment | 88,742,072 | 85,491,175 |
| Transportation equipment | 21,597,861 | 22,370,958 |
| Leasehold improvements | 22,340,893 | 21,309,496 |
| Total | 189,165,724 | 192,146,584 |
| Accumulated depreciation | (125,990,744) | (117,769,696) |
| Net Book Value | ₽63,174,980 | 74,376,888 |

Reconciliation of Carrying Amounts

| December 31, 2020 | Opening Balance | Additions | Disposal/Adjustment | Closing Balance |
|-----------------------------------|------------------------|--------------|---------------------|------------------------|
| <u>Cost</u> | | | | |
| Land | ₽17,348,890 | ₽_ | (₽3,530,000) | ₽13,818,890 |
| Building | 45,626,065 | _ | (100,000,000) | 42,666,008 |
| Furniture, fixtures and equipment | 85,491,175 | ₽3,250,897 | - | 88,742,072 |
| Transportation equipment | 22,370,958 | - | (773,097) | 21,597,861 |
| Leasehold improvements | 21,309,496 | 1,136,827 | (105,430) | 22,340,893 |
| Total | 192,146,584 | 4,387,724 | (7,368,584) | 189,165,724 |
| Accumulated Depreciation | | | | |
| Building | (18,497,156) | (1,618,692) | 1,333,703 | (18,782,145) |
| Furniture, fixtures and equipment | (63,917,386) | (6,259,130) | (332,547) | (70,509,063) |
| Transportation equipment | (14,804,050) | (1,682,725) | 991,305 | (15,495,470) |
| Leasehold improvements | (20,551,104) | (652,962) | - | (21,204,066) |
| Total | (117,769,696) | (10,213,509) | 1,992,461 | (125,990,744) |
| Net Book Value | ₽74,376,888 | (₱5,825,785) | (₱5,376,123) | ₽63,174,980 |
| December 31, 2019 | | | | |
| Cost | | | | |
| Land | ₽19,153,630 | ₽_ | (₽1,804,740) | ₽17,348,890 |
| Building | 50,795,178 | 717,327 | (5,886,440) | 45,626,065 |
| Furniture, fixtures and equipment | 83,084,913 | 3,060,080 | (653,818) | 85,491,175 |
| Transportation equipment | 28,591,895 | 676,065 | (6,897,002) | 22,370,958 |
| Leasehold improvements | 21,119,552 | 189,944 | - | 21,309,496 |
| Total | 202,745,168 | 4,643,416 | (15,242,000) | 192,146,584 |
| Accumulated Depreciation | | | | |
| Building | (19,921,829) | (1,753,562) | 3,178,235 | (18,497,156) |
| Furniture, fixtures and equipment | (58,735,038) | (6,096,708) | 914,360 | (63,917,386) |
| Transportation equipment | (19,453,659) | (1,715,306) | 6,364,915 | (14,804,050) |
| Leasehold improvements | (19,701,623) | (849,481) | _ | (20,551,104) |
| Total | (117,812,149) | (10,415,057) | 10,457,510 | (117,769,696) |
| Net Book Value | ₽84,933,019 | (₽5,771,641) | (₽4,784,490) | ₽74,376,888 |

As of December 31, 2020, the land and building have estimated market values of ₱32.9 million and ₱41.6 million, respectively.

<u>*Right-of-Use Asset*</u> This account consists of the following: (Please see table next page.)

| December 31, | 2020 | 2019 |
|--------------------------|-------------|-------------|
| Right-of-use assets | ₽20,979,286 | ₽13,840,401 |
| Accumulated depreciation | (8,308,347) | (2,912,322) |
| Net Book Value | ₽12,670,939 | ₽10,928,079 |

The Bank has leases for buildings and spaces occupied by its branches dispersed in strategic locations within Mindanao and Visayas. With the exception of short-term leases and leases of low value assets, the leases are reflected on the statement of financial position collectively as right-of-use assets and lease liabilities. Variable lease payments which do not depend on an index or a rate are excluded from the initial measurement of the lease liabilities and assets.

The Bank discounted the future lease payments at 5.8% per annum, the incremental borrowing rate (IBR) based on the average borrowing rate of the Bank's existing loans payable to a Government bank. (See Note 11.). The observable rate was no longer adjusted for credit risk and other factors as management determined that any adjustments are immaterial. The Bank applied a single discount rate to the portfolio of leases as it considers the leases similar in class of underlying assets in a similar economic environment.

During 2019, the Bank recognized its right-of-use assets at ₱13,840,401, and recognized lease liability of ₱11,254,332, interest expense of ₱516,838 and depreciation expense of ₱2,912,322. Total lease payments (including interest) amounted ₱3,102,907 in 2019, the first year of adoption of PFRS 16. During 2020, the Bank remeasured its right-of-use assets at ₱20,979,286 and its lease liabilities at ₱13,654,396.

Lease Liabilities

Lease liabilities are presented in the statement of financial position as follows:

| December 31, | 2020 | 2019 |
|--------------|-------------|-------------|
| Current | ₽4,363,115 | ₽4,291,160 |
| Non-current | 9,291,281 | 6,963,172 |
| | ₽13,654,396 | ₽11,254,332 |

Interest incurred on lease liabilities amounted ₱1,074,438 in 2020 and ₱516,838 in 2019.

Each lease imposes a restriction that, unless there is a written approval of the lessor to sublet the asset to another party, the right-of-use asset can only be used by the Bank. The lease contains an option to extend the lease for a further term under such terms and conditions as may be mutually agreed upon by the parties. The Bank is prohibited from selling or pledging the underlying leased assets as security.

For leases over office spaces premises, the Bank must keep the properties in good states of repair and return the properties in their original condition at the end of the lease. Further, the Bank must insure items of property and equipment and incur maintenance fees on such items in accordance with the lease contracts.

| December 31, 2020 | Opening Balance | Additions | Disposal/Adjustment | Closing Balance |
|-------------------------------|-----------------|-------------|---------------------|-----------------|
| Right-of-use asset | ₽13,840,401 | ₽7,270,454 | ₽_ | ₽20,979,286 |
| Less accumulated depreciation | 2,912,322 | 5,396,025 | - | (8,308,347) |
| Net Book Value | ₽10,928,079 | ₽1,742,860 | P- | ₽12,670,939 |
| <u>December 31, 2019</u> | | | | |
| Right-of-use assets | ₽_ | ₽13,840,401 | ₽ | ₽13,840,401 |
| Less accumulated depreciation | - | 2,912,322 | - | 2,912,322 |
| Net Book Value | ₽_ | ₽10,928,079 | ₽_ | ₽10,928,079 |

Note 8 Investment Properties

This account represents land and buildings which were acquired in settlement of loans and are held for capital appreciation. The land consists of several pieces of lots located within Mindanao and in Visayas recorded in the books at the total loan outstanding at the time of acquisition. These properties have estimated market values of ₽276 million at the end of 2020 and ₽197 million at the end of 2019.

Income from assets acquired recognized in the statements of profits or loss amounted to P17,620,983 in 2020 and P2,640,720 in 2019. Total depreciation charged to operations amounted to P568,940 and P2,966,515 for the years ended December 31, 2020 and December 31, 2019, respectively. The Bank management believes the investment properties were not further impaired as of December 31, 2020.

| Details of Investment Properties | | |
|-----------------------------------|---------------|---------------|
| December 31, | 2020 | 2019 |
| | | |
| Cost | | |
| Opening balances | ₽129,679,107 | ₽96,837,724 |
| Additions | 12,045,883 | 42,439,144 |
| Adjustment due to merger (Note 2) | 4,633,714 | - |
| Disposals/reclassification | (14,705,575) | (9,597,761) |
| Closing balances | 131,653,129 | 129,679,107 |
| | | |
| Accumulated Depreciation | | |
| Opening balances | (5,485,331) | (2,525,954) |
| Additions | (568,940) | (2,966,515) |
| Adjustment due to merger (Note 2) | (122,080) | _ |
| Disposals/adjustments | _ | 7,138 |
| Closing balances | (6,176,351) | (5,485,331) |
| Allowanaa far Impairmant I aaaaa | | |
| Allowance for Impairment Losses | (4, 400, 077) | (4, 400, 077) |
| Opening balances | (1,496,677) | (1,496,677) |
| Provision for impairment losses | | |
| Closing balances | (1,496,677) | (1,496,677) |
| Net Book Value | ₽123,980,101 | ₽122,697,099 |

Note 9 Other Assets

The composition of this account is shown below:

| December 31, | 2020 | 2019 |
|--|-------------|-------------|
| Deferred tax assets (Note 19) | ₽53,591,505 | ₽59,464,666 |
| Computerized program and product development costs | 18,358,224 | 15,706,130 |
| Prepaid expenses | 5,973,871 | 4,217,043 |
| Stationery and office supplies | 2,020,096 | 2,146,379 |
| Goodwill (Notes 1 and 2) | 2,949,039 | - |
| Miscellaneous assets | 9,168,376 | 3,407,983 |
| | ₽92,061,111 | ₽84,942,201 |

The computerized program and product development costs represent the cumulative costs of developing the banking software that is used in operations and are amortized over ten (10) years. The amortization incurred amounted ₱1,993,942 in 2020 and ₱1,897,922 in 2019 lodged under 'Information and Technology Expenses'.

Prepaid expenses represent expenses such as: PDIC insurance, prepaid rentals, employees' uniforms, and other expenses paid in advance but are to be consumed within one year. Subsequently, these are charged to profit or loss as they are consumed in operations or expire with the passage of time.

Note 10 Deposit Liabilities

This account is composed of the following:

| December 31, | 2020 | 2019 |
|--|-------------------------------|-----------------------------|
| Savings and demand deposits Time deposits | ₽1,047,301,561 821,604,469 | ₽816,789,756 854,040,157 |
| | ₽1,868,906,030 | ₽1,670,829,913 |

The deposit liabilities earn annual fixed interest of 0.50% for savings accounts, and from 1.24% to 2.96% for time deposits. Total interest incurred amounted ₱51,405,147 in 2020 and ₱48,566,603 in 2019.

| Maturity Profile of Time Deposits December 31, | 2020 | 2019 |
|---|-----------------------------|-----------------------------|
| Six months to one year More than one year | ₽476,437,479 345,166.990 | ₽545,071,203 308,968,954 |
| | ₽821,604,469 | 854,040,157 |

Note 11 Bills Payable

.

This consists of the following bills payable to:

| December 31, | 2020 | 2019 |
|--|-------------|--------------|
| Land Bank of the Philippines (LBP) | ₽43,548,444 | ₽176,040,786 |
| Small Business Corporation (SBC) | 3,373,614 | 10,285,051 |
| Philippine Business for Social Progress (PBSP) | - | 11,999,339 |
| Peoples Credit and Finance Corporation (PCFC) | - | 1,558,816 |
| Social Security System(SSS) | - | 269,176 |
| Total | 46,922,058 | 200,153,168 |
| Due in more than one year | 12,175,358 | 64,411,502 |
| Due within one year and below | ₽34,746,700 | ₽135,741,666 |

Details of Bills Payable

The loan with Land Bank of the Philippines carries interest from 5.25% to 9.25% (subject to quarterly repricing) payable annually within one year to five years. The accounts with SBC represent the balance of bills payable arising from rediscounting of loans with interest rates ranging from 4.0% to 4.5% annually and is payable from one to five years. The bills payable were secured by loans receivable amounting to ₱53.8 million and ₱230 million as of December 31, 2020 and 2019, respectively. (See Note 5.)

Total interest incurred on bills payable amounted ₱6,774,377 in 2020 and ₱21,332,884 in 2019.

| Movements of the Accounts December 31, | 2020 | 2019 |
|---|---------------|---------------|
| Opening balances | ₽200,153,168 | ₽436,604,366 |
| Additions | - | 109,115,000 |
| Payments | (153,231,110) | (345,566,198) |
| Closing balances | ₽46,922,058 | ₽200,153,168 |

Note 12 Unsecured Subordinated Debt (USD)

Movemente of the Accounts

This represents obligation to Land Bank of the Philippines (LBP) arising from the issuance of a 10-year unsecured subordinated debt (USD) denominated in local currency eligible as Tier 2 (supplementary) capital of the Bank, with the following terms and conditions, among others:

- (a) The Bank pays LBP semi-annual interest with interest rate of 9.65% per annum from April 1, 2009 to March 31, 2014 and 10% per annum from April 1, 2014 until maturity date on April 1, 2019;
- (b) The note does not constitute a deposit by Land Bank of the Philippines and is not insured by the PDIC; it shall not have priority claim, in respect of principal and coupon payments, in the event of winding-up of the Bank; and
- (c) The note cannot be terminated by LBP before maturity date.

As of December 31, 2019, this account has already been paid by the Bank. Total interest incurred on USD amounted ₱1,250,000 in 2019.

Note 13 Other Liabilities

. .

~ ^

. -

. .

These liabilities consist of the following:

| December 31 | 2020 | 2019 |
|--|--------------|--------------|
| Redeemable preference shares (Note 14) | ₽51,566,900 | ₽51,566,900 |
| Accrued interest payable (Notes 11 and 12) | 22,719,564 | 23,780,820 |
| Accounts payable | 21,881,064 | 27,647,062 |
| Retirement benefit obligation (Note 16) | 14,065,435 | 8,310,938 |
| Accrued expenses | 11,791,151 | 9,456,986 |
| Income tax payable (Note 18) | - | 1,311,929 |
| Other payables | 2,513,292 | 2,678,556 |
| | ₽124,537,406 | ₽124,753,191 |

Accounts and other payables are non-interest bearing are generally on a 30 to 60-day term.

| Breakdown of Accounts Payable December 31 | 2020 | 2019 |
|---|-------------|-------------|
| Payable to Bancnet | ₽14,050,618 | ₽14,237,869 |
| Payable to clients | 2,775,945 | 2,505,742 |
| Payable to insurance | 1,014,130 | 4,663,493 |
| Documentary stamps (Carried Forward.) | 935,679 | 746,548 |

| (Brought Forward.) December 31 | 2020 | 2019 |
|---|--|-------------|
| Deposits from borrowers for payment for mortgages | 659,086 | 462,985 |
| Payable to Merchant Partners | 444,382 | 137,122 |
| Payable to employees | 270,173 | 149,036 |
| Accounts payable – suppliers | 223,283 | 460,604 |
| SSS pension and remittances | 206,610 | 248,860 |
| Payable to collecting agency | 173,933 | 344,470 |
| Payable to separated employees | 166,881 | 1,033,368 |
| Payable to ROPA account | 112,000 | 1,436,328 |
| Items in litigation | 43,135 | 115,594 |
| Payable to appraisers | 9,000 | 14,500 |
| Others | 796,209 | 1,090,543 |
| | ₽21,881,064 | ₽27,647,062 |
| <u>Details of Share Capital</u> December 31, | 2020 | 2019 |
| Preference Shares A – ₱100 par value (Note 13) Government – non-voting and convertible, cumulative Authorized – 251,353 shares Issued and outstanding – 0 shares | _ | 5 |
| | P | .₽.— |
| Preference Shares B – ₱100 par value Private – redeemable non-voting and convertible Authorized – 1,150,000 shares Issued and outstanding – 515,669 in 2019 and 2018 (<i>Note 13</i>) | | P |
| Private – redeemable non-voting and convertible Authorized – 1,150,000 shares Issued and outstanding – 515,669 in 2019 and 2018 (<i>Note 13</i>) Ordinary (Common) Shares – ₱100 par value Authorized – 4,000,000 shares | - | _ |
| Private – redeemable non-voting and convertible Authorized – 1,150,000 shares Issued and outstanding – 515,669 in 2019 and 2018 (<i>Note 13</i>) Ordinary (Common) Shares – ₽100 par value | ₽_ - <u>289,775,300</u> ₽289,775300 | ₽- |

Nature of the Shares

(Brought Forward)

The preference shares have the following rights, preferences, conditions and limitations:

- (a) Preference Shares "A" are issued only against government investment in the capital stock of the Bank. The shares are non-voting, convertible to common shares and shall share in the dividend distributed from the date of issuance of the rate provided under Section 8 R.A. No. 7353 which dividend shall be cumulative. The shares have preference over common shares in the assets of the Bank in the event of liquidation. Per Memorandum of Agreement executed in 1992 between the Bank and government stockholder, the Bank has fixed obligation to redeem the shares on or before the 15th year from the date of conversion the preferred shares of stock still held by the government stockholder.
- (b) Preference Shares "B" shall be issued only, after the creation of sinking fund for its redemption to qualified private persons, natural or juridical, and shall have preference over common stocks in the assets of the Bank in the event of liquidation and which sinking fund shall be affected by the transfer of free surplus to restricted surplus account and shall not be available for dividends. The shares are redeemable anytime at the option of the Bank after five years from date of issuance, non-voting and

convertible and shall have preference as to dividends only as may be set by the Bank's BOD, but which should not however be in the absence of sufficient undivided profits, free surplus and approval of the BSP.

Presentation of Redeemable Preference Shares as Financial Liabilities

The Bank's preference shares are presently held by the Government and private shareholders, amounting ₽100,000 and ₽51,466,900, respectively, and are presented as part of 'Other Liabilities'. (See Note 13.)

The preference shares generally have the following features: (1) the holders of preferred shares have no voting rights but are granted preferred claim status after creditors' claims and other statutory preference claims on the liquidating assets of the Bank over the common shareholders, and (2) the holders of preferred shares are granted preferred dividend rights over common shareholders with a fixed dividend rate of nine percent (9%) net of tax payable yearly on a monthly basis, cumulative.

Because the shares are redeemable at the option of the holder and the Bank is obliged to pay fixed dividends monthly, the Bank treated the preference shares as a financial liability, in accordance with the advice of BSP.

Compliance with Regulatory Requirements

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory net worth) reported to the BSP, determined on the basis of regulatory accounting policies, which differ from PFRSs in some aspects.

The Bank's unimpaired capital includes its (i) paid-up ordinary (common shares), (ii) surplus and undivided profits, minus any (iii) unbooked valuation reserves and other capital adjustments as may be required by the BSP; (iv) total outstanding unsecured credit accommodations to directors, officers, shareholders and related interests (DOSRI); (v) deferred tax asset or liability; and (vi) other regulatory deductions.

The BSP determines the minimum level of capital to be held by the Bank against its market risks, in addition to its credit risk. Section 127 of the MORB defines risk-based capital adequacy ratio as a percentage of qualifying capital to risk-weighted assets which shall not be less ten percent (10.00%) for solo basis banks (head office and branches).

Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out or assignment of deposits, loans or acceptance under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board.

Significant Financial Ratios

In compliance with requirements of Section 174 of the MORB, the financial ratios of the Bank for the years 2020 and 2019 have been computed as additional disclosure requirements in the notes to the audited financial statements, as follows:

| December 31 | 2020 | 2019 |
|------------------------------|----------------|----------------|
| Return on Average Equity | 16.44% | 2.16% |
| Return on Average Assets | 1.50% | 0.20% |
| Net Interest Margin | 13.62% | 12.93% |
| Capital-to-Risk Assets Ratio | 14.58% | 12.15% |
| Risk-Based Capital Adequacy | 10.35% | 7.85% |
| Tier 1 Capital | ₽171,854,521 | ₽120,266,678 |
| Tier 2 Capital | ₽63,319,952 | ₽63,726,372 |
| Total Qualifying Capital | ₽235,174,473 | ₽183,993,050 |
| Total Risk-Weighted Assets | ₽2,272,769,359 | ₽2,342,589,260 |
| Tier 1 Ratio | 7.56% | 5.13% |
| | | |

Restatement of 2019 Ratios

The 2019 ratios presented were restated from ratios originally presented after effecting reversal of accrued interest income on loans receivable adjustments in prior years as discussed in Note 5.

Gearing Ratio

The Bank's Gearing Ratios computed at the end of each year are as follows:

| December 31, | 2020 | 2019 |
|--|----------------|----------------|
| Borrowings (total liabilities) | ₽2,054,019,890 | ₽2,006,990,604 |
| Less cash and cash equivalents | 420,391,686 | 412,201,202 |
| Net Debt | 1,633,628,204 | 1,594,789,402 |
| Total equity | 227,300,512 | 179,731,344 |
| Equity and Net Debt | ₽1,860,928,716 | ₽1,774,520,746 |
| Gearing Ratio (Net Debt/Equity and Net Debt) | 0.88 | 0.90 |

Gearing (otherwise known as "leverage") measures the proportion of assets invested in a business that are financed by long-term borrowing. In theory, the higher the level of borrowing (gearing) the higher are the risks to a business, since the payment of interest and repayment of debts are not "optional" in the same way as dividends to shareholders. However, gearing can be a financially sound part of a business's capital structure particularly if the business has strong, predictable cash flows.

The Bank will strive to reduce its gearing ratio by reducing working capital through increasing the speed of loans receivable collections and/or lengthening the days required to pay accounts payable, thereby producing cash that can be used to pay down borrowings. It will also try to increase profits through a combination of increase in market share and control of variable costs so that the Bank could generate more cash with which to pay down borrowings.

Debt to Equity Ratio

Capital for the reporting periods under review is summarized as follows:

| December 31, | 2020 | 2019 |
|-----------------------------------|-------------------------------|-------------------------------|
| Total Liabilities Total Equity | ₽2,054,019,890 227,300,512 | ₽2,006,990,604 179,731,344 |
| Overall financing | ₽2,281,320,402 | ₽2,186,721,948 |
| Debt-to-Equity Ratio | 9.04 | 11.17 |

Capital Management Objectives, Policies and Procedures

BSP, as the Bank's lead regulator, sets and monitors capital requirements for the Bank. In implementing current capital requirements, the BSP requires the Bank to maintain a prescribed ratio of qualifying capital to risk-weighted assets. The Bank's policy is to maintain a strong capital base as to maintain stockholders, creditors and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder's return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

Under current banking regulations, the combined capital accounts of each bank should not be less than an amount equal to ten percent of its risk assets. Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board of the BSP. The amount of surplus funds available for dividend declaration is determined also on the basis of regulatory net worth after considering certain adjustments.

The qualifying capital of the Bank for purposes of determining the capital-to-risk assets ratio to total equity excluding: (a) unbooked valuation reserves and other capital adjustments as may be required by the BSP; (b) total outstanding unsecured credit accommodations to DOSRI; (c) deferred tax asset or liability; (d) sinking fund for redemption of redeemable preferred shares; and (e) other regulatory deductions.

Disclosures Required Under Revised SRC Rule 68 (2019 Version)

As at December 31, 2020, the Bank has a total of 65 shareholders with 62 shareholders owning 100 or more shares each of the Bank's share capital.

| Details of Application Fees and Other Income | 2020 | 2010 |
|--|--------------|-------------|
| Years Ended December 31, | 2020 | 2019 |
| Application fees | ₽46,078,982 | ₽43,187,358 |
| Income from assets acquired (Note 8) | 17,620,983 | 2,640,720 |
| Income from ATM operation | 11,907,221 | 12,331,916 |
| Insurance (service fees) | 8,043,137 | 1,445,314 |
| Overnight charges | 7,961,048 | 10,648,118 |
| Gain on sale from bank premises fixtures, furniture/equipment (Note 7) | 7,853,154 | 4,122,864 |
| Bank charges | 2,290,421 | 2,646,092 |
| Inter-branch transaction fees | 1,996,293 | 2,392,350 |
| Income from remittance and other services | 1,008,435 | 675,172 |
| Check book fee | 828,427 | 1,070,080 |
| Inspection/appraisal fees | 212,993 | 332,539 |
| Recovery on charged-off assets | 148,437 | 246,105 |
| Income on POS | _ | 351,518 |
| Miscellaneous | 3,927,270 | 5,669,120 |
| | ₽109,876,801 | ₽87,759,266 |
| | | |
| Note 16 Datails of Componention | | |
| Details of Compensation Years Ended December 31, | 2020 | 2019 |

| Short-term employees' benefits | ₽78,020,954 | ₽84,056,215 |
|--------------------------------|-------------|-------------|
| Post-employment benefits | 3,600,000 | 2,936,264 |
| | ₽81,620,954 | ₽86,992,479 |

Post-Employment Benefits

In 2018, the Bank maintained a tax-qualified, noncontributory retirement plan that was being administered by a trustee (Insurance Company) covering all regular full-time employees. However, in 2019, the Bank decided not to continue the retirement plan from the Insurance Company and just to maintain and invest the allocated funds for retirement benefit with the treasury bonds with Land Bank of the Philippines. Accordingly, as of December 31, 2020, the Bank has an unfunded, non-contributory defined benefit retirement plan which provides a retirement benefit, an amount equal to 75% on one (1) month final salary for every year of service multiplied by the number of years of services. If the employee voluntarily resigns from the Bank, he shall be entitled to receive all or portion of his accrued retirement benefits in accordance with the terms of the plan.

The amount of retirement benefit obligation as of December 31, 2020 and 2019 presented under Other Liabilities in Note 13, recognized in the statement of financial position is determined as shown below.

Benefits are dependent on the years of service and the respective employee's compensation. The following principal actuarial assumptions used in determining plan obligations as of December 31, 2020 and 2019 are based on the actuarial valuation report obtained from an independent actuary in 2020 and 2019. There were no plan amendments or curtailment, recognized as of December 31, 2020.

The amounts of retirement benefits expense recognized per actuarial valuation report are as follows:

| Year Ended December 31, | 2020 | 2019 |
|-------------------------------------|------------|------------|
| Current service cost | ₽1,431,247 | ₽2,040,428 |
| Interest cost on benefit obligation | 700,629 | 895,836 |
| _ | ₽2,131,876 | ₽2,936,264 |

Current service costs and interest costs on defined benefit obligations are charged to retirement benefit obligation established for the purpose of covering any shortfalls in the required defined benefits payable. (See Note 13.)

Components of Retirement Benefit Costs Recognized in OCI

| December 31, | 2020 | 2019 |
|---|---------------------------------|-------------|
| Opening balances | ₽7,535,852 | ₽7,257,261 |
| Actuarial (gain) loss on defined benefit obligation | (2,022,497) | 397,987 |
| Deferred income tax (Note 18) | 556,187 | (119,396) |
| Closing balances | ₽6,069,542 | ₽7,535,852 |
| Computation of the Actuarial Gain (Loss) | | |
| Years Ended December 31, | 2020 | 2019 |
| (Gain) loss on defined benefit obligation | ₽_ | ₽ |
| Gain (loss) on plan assets | 2,022,497 | (397,987) |
| Total Actuarial Gain | ₽2,022,497 | (₽397,987) |
| Mayamanta in Propert Value of the Defirement Deposit Obligati | on from Actuarial Valuation Dan | ort |
| Movements in Present Value of the Retirement Benefit Obligation December 31, | 2020 | 2019 |
| Opening balances | ₽14,626,951 | ₽12,088,674 |
| Actuarial (gain) loss | 2,022,497 | (397,987) |
| Current service cost | 1,431,247 | 2,040,428 |
| Interest cost | 700,629 | 895,836 |
| Benefits paid by the plan | | |
| Closing balances | ₽18,781,324 | ₽14,626,951 |

For the determination of the retirement benefit obligation, the following actuarial assumptions were used:

| December 31 | 2020 | 2019 |
|---|-------|-------|
| Discounted rate | 3.26% | 4.79% |
| Salary increase rate) | 3.00% | 3.00% |
| Average expected working lives of employees | 27.21 | 27.21 |

Assumptions regarding future mortality are based on the 1973-1978 Philippine Intercompany Mortality Table Basic. In 2018, the overall expected long-term rate of return on assets was 10%. The expected long-term rate of

return was based on the portfolio as a whole and not on the sum of the returns in individual asset categories. The return was based exclusively on historical returns, without adjustments.

The reconciliation of retirement benefit obligation recognized in the statement of financial position against actuarial valuation report is determined as follows:

| December 31, | 2020 | 2019 |
|--|---------------------------|--------------------------|
| Present value of obligation per Actuarial Valuation Report Retirement benefit obligation as recorded (<i>Note 13</i>) | ₱18,781,324 14,065,435 | ₽14,626,951 8,310,938 |
| Understatement of Retirement Benefit Obligation | ₽4,715,889 | ₽6,316,013 |

The above understatement of retirement benefit obligation was not recorded by the Bank as at December 31, 2020 and 2019.

The sensitivity analysis below has been determined based on reasonable possible changes of each significant assumption on the defined benefit obligation as of December 31, 2020, assuming all other assumptions were held constant.

| Disco | ount Rate | Future Salar | ry Increase Rate |
|-------|------------|--------------|------------------|
| +1% | (₽918,216) | +1% | ₽812,428 |
| -1% | 1,010,179 | -1% | (754,030) |

The average duration of the defined benefit obligation at the end of the reporting date is 6.17 years. Shown below is the expected twenty-year benefit cash flow:

| | Amount |
|-----------|------------|
| 2020 | ₽3,192,449 |
| 2021 | 3,197,241 |
| 2022 | 3,001,926 |
| 2023 | 2,698,232 |
| 2024 | 2,558,109 |
| 2025-2039 | 21,015,796 |

Note 17

Details of Other Operating Expenses

| Years Ended December 31, | 2020 | 2019 |
|--|-------------|-------------|
| Taxes, licenses and licenses (Note 18) | ₽30,550,829 | ₽29,155,859 |
| Travelling expenses | 14,780,789 | 22,629,042 |
| Security, messengerial and janitorial services | 11,537,150 | 11,549,081 |
| Insurance | 8,002,064 | 7,534,876 |
| Communications | 7,669,880 | 8,015,331 |
| Power, light and water | 5,302,440 | 5,950,031 |
| Collection fee charges | 4,910,534 | 11,728,895 |
| Information and technology expenses | 4,604,109 | 5,708,590 |
| Management and other professional fees | 3,813,363 | 4,318,051 |
| Rent (Note 7) | 3,215,743 | 5,890,977 |
| Repairs and maintenance | 3,041,341 | 2,980,293 |
| Stationery and supplies used | 2,951,386 | 4,034,863 |
| Fuel, oil and lubricants | 2,831,817 | 2,411,260 |
| Representation and entertainment | 2,303,169 | 2,847,963 |
| Litigation of asset acquired (Carried Forward.) | 1,538,858 | 1,013,025 |

| (Brought Forward.) | | |
|--|--------------|--------------|
| Years Ended December 31, | 2020 | 2019 |
| Commission | 1,530,280 | 2,723,693 |
| Interest on lease liabilities (Note 7) | 1,074,438 | 516,838 |
| Banking fees | 693,135 | 728,554 |
| Miscellaneous | 2,204,957 | 3,155,515 |
| | ₽112,556,282 | ₽132,892,737 |

Note 18 Computation of Income Tax Expense

Components of Income Tax Expense

The income tax expenses for 2020 and 2019 were based on the MCIT rates which proved to be higher than the regular rates as shown in the following tables. The details of income tax expense consist of the following:

| Years Ended December 31, | 2020 | 2019 |
|--|-------------|-------------|
| Current | | |
| Corporate tax at 27.50% in 2020 and 30% in 2019 | ₽529,657 | ₽1,795,654 |
| Final tax at 20% | 1,119,221 | 661,258 |
| Total | 1,648,878 | 2,456,912 |
| Deferred | | |
| Unused 30% deferred tax asset of written-off accounts (Note 5) | 9,928,124 | 2,100,000 |
| Deferred 27.50% tax on provision for retirement benefits (Note 16) | (990,000) | (880,879) |
| Deferred excess of MCIT against RCIT | (529,657) | (1,642,312) |
| Total | 8,408,467 | (423,191) |
| | ₽10,057,345 | ₽2,033,721 |

| Years Ended December 31, | 2020 | 2019 |
|--|--------------|-------------|
| Profit before income tax expense, per statements of profit or loss | ₽43,513,023 | ₽6,463,837 |
| Reversal of accrued interest income in prior years (see below) | (78,900,404) | - |
| Profit before income tax expense for computation of tax expense | (35,387,381) | 6,463,837 |
| Add (deduct) reconciling items from permanent differences: | | |
| Interest income on bank deposits already subject to final tax | (5,596,108) | (3,306,290) |
| Non-allowable interest expense (26.50% in 2020 and 33% in 2019) | 1,482,969 | 1,091,076 |
| Tax deficiency paid 2020 under taxes, licenses and fees account | 1,500,350 | - |
| Add (deduct) reconciling items from temporary differences: | | |
| Interest on lease liabilities | 1,074,438 | 516,838 |
| Depreciation of right-of-use asset | 5,396,025 | 2,912,322 |
| Rent expense | (5,813,259) | (3,102,907) |
| Write-off of loans receivable (Note 5) | (33,093,746) | (7,000,000) |
| Provision for retirement benefits (Note 16) | 3,600,000 | 2,936,264 |
| Taxable (loss) income | (66,836,712) | 511,140 |
| Tax Due at RCIT | ₽_ | ₽153,342 |

New Income Tax Rates Beginning July 1, 2020

As provided in BIR Revenue Regulation No. 5-2021, the income tax expense is computed based on the new income tax rates on the regular income of corporations, on certain passive incomes, including additional allowable deductions from gross income of persons engaged in business or practice of profession pursuant to

Republic Act (RA) No. 11534 or the 'Corporate Recovery and Tax Incentives for Enterprises Act' (CREATE), which further amended the National Internal Revenue Code (NRIC) of 1997.

Pursuant of the CREATE Act, the Bank's total assets, excluding the bank premises, furniture, fixtures and equipment and right-of-use asset on which the particular business entity's offices are situated, is more than ₽100 million and it has been operating for 4 years and more since the date of incorporation and the filing year with the BIR.

Thus, the Bank computed its regular income tax average rate at 27.50% (computed by adding the old tax rate at 30.00% for the period January 1 to June 30, 2020 plus the new tax rate at 25.00% for July 1 to December 31, 2020 divided by 2). For MCIT, the Bank computed income tax average rate at 1.50% (computed by adding the old tax rate at 2.00% for the period January 1 to June 30, 2020 plus the new tax rate at 1.00% for July 1 to December 31, 2020 divided by 2).

Impact on the Booking of Adjustments on Accrued Interest Income

In 2020, the re-stated accrued interest income on loans receivable represents overstatement in recording interest income related to prior years computed by the manual system versus the computed/generated by the Weblon System per BSP recommendation during their audit in 2020 and which was recorded by the Bank as direct charges to deficit in 2020. The overstated interest income is claimed as a deduction in computing income tax due for 2020 since the returns in prior years had already been filed and was not amended.

<u>NOLCO</u>

The Net Operating Loss for the year 2020 amounting to ₱66,836,712 can be claimed as deduction against the taxable regular income for the next five (5) consecutive taxable years until 2025 pursuant to BIR RR 25-2020.

| Years Ended December 31, | 2020 | 2019 |
|--|--------------|--------------|
| Gross Revenue | | |
| Interest on loans receivable | ₽198,387,218 | ₽222,726,878 |
| Non-deductible interest expense | 1,482,969 | 1,091,076 |
| Other income | 109,876,801 | 87,759,266 |
| Total Gross Revenue | 309,746,988 | 311,577,220 |
| Cost of Services | | |
| Interest expense | 58,179,524 | 71,149,487 |
| Salaries | 47,693,447 | 50,433,729 |
| Reversal of accrued interest income on loans receivable | 78,900,404 | - |
| Depreciation expense | 7,556,592 | 7,332,252 |
| Other expenses | 82,106,572 | 92,879,041 |
| Total Cost of Services | 274,436,539 | 221,794,509 |
| Gross Profit | 35,310,449 | 89,782,711 |
| Tax rate | 1.50% | 2.00% |
| Tax Due at MCIT | ₽529,657 | ₽1,795,654 |
| Computation of Nat Income Tay Devakle | | |
| Computation of Net Income Tax Payable | 2020 | 2010 |
| December 31, | 2020 | 2019 |
| Regular Corporate Income Tax or MCIT whichever is higher | ₽529,657 | ₽1,795,654 |
| Less Tax Credits – BIR Form No. 2307 | 4,810 | 24,643 |
| Less Tax payments for the first three quarters | 848,592 | 459,082 |
| Income tax (excess) payable | (₱323,745) | ₽1,311,929 |

MCIT Rate of 1.50% in 2020 and 2.00% in 2019

The MCIT amounted ₱529,657 in 2020 and ₱1,642,312 (net of RCIT of ₱153,342) in 2019, can be claimed as tax credit against regular tax due until 2023 and 2022, respectively.

Current Tax Expense – Final

This represents the final withholding taxes on interest income on bank deposits and investments.

| Movements of Deferred Tax Assets December 31, | 2020 | 2019 |
|--|-------------|-------------|
| Opening balances, | ₽59,464,666 | ₽59,160,871 |
| Origination of temporary differences arising from: | | |
| Minimum Corporate Income Tax (MCIT) | 529,657 | 1,642,312 |
| Provision for retirement benefits (Note 16) | 990,000 | 880,879 |
| Adjustment due to merger | 1,979,119 | - |
| Written-off loans receivable (Note 5) | (9,928,124) | (2,100,000) |
| Actuarial gain on defined benefit obligation (Note 16) | 556,187 | (119,396) |
| Closing balances | ₽53,591,505 | ₽59,464,666 |

Management has determined that the deferred tax assets have not been impaired at the end of the year and that its anticipated future profits can benefit from the deferred tax assets.

| Details of Taxes, Licenses and Fees | | |
|---|-------------|-------------|
| Years Ended December 31, | 2020 | 2019 |
| Business Taxes | | |
| Gross Receipt Tax | ₽16,987,345 | ₽16,587,753 |
| Business and realty tax, vehicles registration & others | 13,563,484 | 12,568,106 |
| Sub-Total | 30,550,829 | 29,155,859 |
| Other Taxes Paid | | |
| Compensation and Expanded withholding taxes | 4,397,296 | 5,102,637 |
| Documentary stamp taxes | 9,922,923 | 12,989,968 |
| Final taxes | 4,517,908 | 5,188,528 |
| Sub-Total | 18,838,127 | 23,281,133 |
| Total | ₽49,388,956 | ₽52,436,992 |
| Note 19 <u>Earnings Per Share</u> Years Ended December 31, | 2020 | 2019 |
| Years Ended December 31, | 2020 | 2019 |
| Basic | | |
| Profit for the year | ₽33,455,678 | ₽4,430,116 |
| Weighted average number of ordinary (common) shares | 2,897,753 | 2,580,490 |
| Basic Earnings per Share | ₽11.54 | ₽1.72 |
| | | |
| <u>Diluted</u> | | |
| Years Ended December 31, | 2020 | 2019 |
| Profit for the year | ₽33,455,678 | ₽4,430,116 |
| Weighted average number of ordinary and potential ordinary shares | 2,897,753 | 2,580,490 |
| Diluted Earnings per Share | ₽11.54 | 2,300,490 |
| | | _ |

Note 20 Related Party Transactions

In the ordinary course of trade or business, the Bank has transactions with related parties. Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. None of the transactions with related parties incorporate special terms and conditions and no guarantee is given or received. Outstanding balances are usually settled in cash.

The significant related party transactions are summarized below:

a) In the ordinary course of business, the Bank has loan transactions with DOSRI. The following are the information related to DOSRI:

| December 31, | 2020 | 2019 |
|--|------------|------------|
| Total Outstanding DOSRI loans | ₽3,774,425 | ₽6,865,211 |
| Percent of DOSRI loans to total loans | 0.23% | 0.43% |
| Percent of unsecured DOSRI loans to total DOSRI loans | 0.00% | 0.00% |
| Percent of past-due DOSRI loans to total DOSRI loans | 0.00% | 0.00% |
| Percent of non-performing DOSRI loans to total DOSRI loans | 0.00% | 0.00% |

Under the Bank's policy, these loans and other transactions are to be made substantially on the same terms and conditions as with other individuals and businesses of comparable risks. Under the General Banking Act and BSP regulations, the amount of direct credit accommodations to each of the Bank's directors, officers and stockholders, of which 70% must be secured should not exceed the amount of their respective deposits and book value of their respective investments in the Bank. In addition, the aggregate DOSRI loans generally should not exceed the Bank's capital funds or 15% of the Bank's loan portfolio, whichever is lower.

As of December 31, 2020, the Bank is in compliance with these regulations.

b) The Bank also extends advances subject to liquidation to its officers and employees. Total advances to officers and employees amounted to ₱547,626 in 2020 and ₱676,037 in 2019. (See Note 5.)

| Years Ended December 31, | 2020 | 2019 |
|--------------------------------|--------------|------------|
| Short-term employees' benefits | ₽6,708,852 | ₽8,268,038 |
| Post-employment benefits | 327,046 | 240,377 |
| | ₽7,035,898 | ₽8,508,415 |
| | 1 1 10001000 | |

c) The key management compensation consists of the following:

Note 21 <u>Fair Value Measurement</u>

Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table in the following page summarizes the fair value hierarchy of the Bank's financial assets and financial liabilities which are not measured at fair value in the 2020 statement of financial position but for which fair value is disclosed.

| December 31, 2020 | Level 1 | Level 2 | Level 3 | Total |
|---|----------------|---------|----------------|----------------|
| <u>Financial assets</u> | | | | |
| Cash and cash equivalents (Note 4) | ₽420,391,686 | ₽_ | ₽_ | ₽420,391,686 |
| Loans and other receivables (Note 5) | - | _ | 1,529,493,157 | 1,529,493,157 |
| Investments in debt securities (Note 6) | - | - | 39,548,428 | 39,548,428 |
| | ₽420,391,686 | ₽ | ₽1,569,041,585 | ₽1,989,433,271 |
| Financial liabilities | | | | |
| Deposit liabilities (Note 10) | ₽1,868,906,030 | ₽ | ₽_ | ₽1,868,906,030 |
| Bills payable (Note 11) | 46,922,058 | _ | - | 46,922,058 |
| Other liabilities (Note 13) | 124,537,406 | - | - | 124,537,406 |
| Lease liabilities (Note 7) | 13,654,396 | - | - | 13,654,396 |
| | ₽2,054,019,890 | ₽ | ₽ | ₽2,054,019,890 |
| <u>December 31, 2019</u> | | | | |
| Financial assets | | | | |
| Cash and cash equivalents (Note 4) | ₽412,201,202 | ₽ | ₽ | ₽412,201,202 |
| Loans and other receivables (Note 5) | - | _ | 1,443,271,162 | 1,443,271,162 |
| Investments in debt securities (Note 6) | - | _ | 38,305,317 | 38,305,317 |
| | ₽412,201,202 | ₽− | ₽1,481,576,479 | ₽1,893,777,681 |
| Financial liabilities | | | | |
| Deposit liabilities (Note 10) | ₽1,670,829,913 | ₽ | ₽ | ₽1,670,829,913 |
| Bills payable (Note 11) | 200,153,168 | - | - | 200,153,168 |
| Other liabilities (Note 13) | 124,753,191 | _ | - | 124,753,191 |
| Lease liabilities (Note 7) | 11,254,332 | - | - | 11,254,332 |
| | ₽2,006,990,604 | ₽ | ₽ | ₽2,006,990,604 |

For financial assets and financial liabilities with fair values included in Level 1, management considers that the carrying amounts of those short-term financial instruments equal their fair values. The fair values of the financial assets and financial liabilities included in Level 3 above which are not traded in an active market is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counter-parties or is calculated based on the expected cash flows of the underlying net asset base of the instrument. When the Bank uses valuation technique, it maximizes the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

Fair Value Measurement for Non-financial Assets

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis as of December 31, 2020 and 2019.

| December 31, 2020 | Level 1 | Level 2 | Level 3 | Total |
|--------------------------------|-------------|---------|--------------|--------------|
| Bank prems, etc./ROUA (Note 7) | ₽ | ₽ | ₽75,845,919 | ₽75,845,919 |
| Investment properties (Note 8) | _ | _ | 123,980,101 | 123,980,101 |
| Other assets (Note 9) | 92,061,111 | - | | 92,061,111 |
| | ₽92,061,111 | ₽_ | ₽199,826,020 | ₽291,887,131 |
| December 31, 2019 | | | | |
| Bank prems, etc./ROUA (Note 7) | ₽_ | ₽.— | ₽85,304,967 | ₽85,304,967 |
| Investment properties (Note 8) | - | _ | 122,697,099 | 122,697,099 |
| Other assets (Note 9) | ₽84,942,201 | _ | _ | 84,942,201 |
| · · · | ₽84,942,201 | ₽ | ₽208,002,066 | ₽292,944,267 |

The Level 3 fair value of the land and buildings and improvements included under the Bank Premises, Furniture, Fixtures, and Equipment account was determined using the cost approach that reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence.

The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

Note 22

Risk Management Objectives and Policies

The Bank is exposed to a variety of financial risks in performing its activities. The main types of risks it is facing are market risk, credit risk and liquidity risk. The Board of Directors has overall responsibilities for the Bank's financial risk management, which includes the establishment and approval of risk strategies, policies and limits. The main objective of the financial risk management of the Bank is to minimize the adverse impact of financial risks on the Bank's financial performance and financial position.

Credit Risk Analysis

The Bank is mostly exposed to credit risk. Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown on the face of the statement of financial position. Credit risk therefore is only disclosed in circumstances where the maximum potential loss differs significantly from the carrying amount of the financial assets. The Bank manages the level of credit risk by actively monitoring its portfolio to avoid significant concentrations of credit.

| | Neither Past Due | Past Due But | |
|---|------------------|--------------|----------------|
| December 31, 2020 | Nor Impaired | Not Impaired | Total |
| Cash and cash equivalents (Note 4) | ₽420,391,686 | | ₽420,391,686 |
| Loans and other receivables (Note 5) | 1,529,493,157 | | 1,529,493,157 |
| Investments in debt securities (Note 6) | 39,548,428 | | 39,548,428 |
| | ₽1,989,433,271 | | ₽1,989,433,271 |

As at December 31, 2020, the Bank's financial assets are composed of the following:

The Bank manages the level of credit risk by actively monitoring all its receivables to avoid significant delinquency.

Market Risk Analysis

Market risk is the possibility that changes in equity prices or interest rates will adversely affect the value of the Bank's assets, liabilities or expected future cash flows. The Bank has no exposure arising from complex investments since it is not engaging in high risk investments, forward contracts, hedging, and the likes, whether local or foreign transactions.

(a) Price risk.

The Bank has no exposure to price risks as it has no investment in quoted equity and debt securities.

(b) Interest rate risk.

The Bank's primary business model is to collect deposits and use these funds to provide loans and other funding products and debt instruments to its customers. Interest rate risk is the impact that changes in interest rates could have on the Bank's margins, profit or loss, and equity. Interest risk

arises from the mismatch of interest payable on the Bank's liabilities and the interest earned on its financial assets.

The Bank's asset-liability profile is such that interest on its financial assets has short term maturities while interest rates on its bills payable and its time deposits are primarily fixed. The Bank's loan portfolio is primarily of fixed rates instruments.

As a part of the Bank's risk management strategy, the Board established limits on the non-trading interest rate gaps for the interest rate sensitivities. These limits are consistent with the Bank's enterprise risk appetite and the Bank aligns its accounting objectives to keep exposures within those limits.

Interest rate sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to interest rates for nonderivative instruments at the reporting date. For liabilities with variable interest rates, the analysis is prepared assuming the amount of the liability outstanding at the end of the reporting period was outstanding for the whole year.

The following table demonstrates the sensitivity to reasonably possible changes in interest rates, with all other variables held constant, of the Bank's income before income tax.

| | Increase (Decrease) in Interest Rate | Effect on Equity |
|------|--------------------------------------|------------------|
| 2020 | +0.05% | ₽434,263 |
| | -0.05% | (434,263) |
| 2019 | +0.05% | ₽527,096 |
| | -0.05% | (527,096) |

(c) Foreign currency exchange rate risk.

The Association is not exposed to foreign currency risks as it has no assets nor liabilities denominated in foreign currency.

Liquidity Risk Analysis

The Bank is likewise exposed to liquidity risk, the risk that it will encounter difficulty in meeting its obligations as they become due without incurring unacceptable losses or costs. The Bank's objectives to manage its liquidity profile are:

- a) To ensure that adequate funding is available at all times;
- b) To meet commitments as they arise without incurring unnecessary costs; and
- c) To be able to access funding when needed at the least possible cost. The Bank manages its liquidity by carefully monitoring its scheduled debt servicing payments for long-term financial liabilities as well as its cash flows due on its day-to-day business.

| Maturity Analysis of Assets and Liabilities |
|---|
|---|

| December 31, 2020 | Within One Year | Beyond One Year | Total |
|---|-----------------|-----------------|----------------|
| Financial Assets | | | |
| Cash and cash equivalents (Note 4) | ₽420,391,686 | ₽- | ₽420,391,686 |
| Loans and other receivables (Note 5) | 1,152,705,520 | 376,787,637 | 1,529,493,157 |
| Investments in debt securities (Note 6) | | 39,548,428 | 39,548,428 |
| <u>Non-financial Assets</u> | | | |
| Bank prems, etc./ROUA (Note 7) | | 75,845,919 | 75,845,919 |
| Investment properties (Note 8) | | 123,980,101 | 123,980,101 |
| Other assets (Note 9) | 92,061,111 | | 92,061,111 |
| Total Assets | ₽1,665,158,317 | ₽ 616,162,085 | ₽2,281,320,402 |
| (Carried Forward.) | | | |

| (Brought Forward.) December 31, 2020 | Within One Year | Beyond One Year | Total |
|---|--|---|--|
| <u>Financial Liabilities</u> Deposit liabilities (<i>Note 10</i>) Bills payable/unsecured subordntd debt (<i>Notes 11</i>) Other liabilities (<i>Note 13</i>) Lease liabilities (<i>Note 7</i>) | ₽1,523,739,040 34,746,700 110,471,971 13,654,396 | ₽345,166,990 12,175,358 | ₽1,868,906,030 46,922,058 110,471,971 13,654,396 |
| <u>Non-financial Liabilities</u> Retirement benefit obligation (Notes 13 and 16) Total Liabilities | ₽1,682,612,107 | 14,065,435 ₽371,407,783 | 14,065,435 ₽2,054,019,890 |
| <u>December 31, 2019</u> <u>Financial Assets</u> Cash and cash equivalents (<i>Note 4</i>) Loans and other receivables (<i>Note 5</i>) Investments in debt securities (<i>Note 6</i>) | ₽412,201,202 1,355,984,624 – | ₽– 87,286,538 38,305,317 | ₽412,201,202 1,443,271,162 38,305,317 |
| <u>Nonfinancial Assets</u> Bank prems, etc./ROUA (Note 7) Investment properties (Note 8) Other assets (Note 9) Total Assets | - _ | 85,304,967 122,697,099 ₽333,593,921 | 85,304,967 122,697,099 84,942,201 ₱2,186,721,948 |
| <u>Financial Liabilities</u> Deposit liabilities (<i>Note 10</i>) Bills payable/unsecured subordntd debt (<i>Notes 11</i>) Other liabilities (<i>Note 13</i>) Lease liabilities (<i>Note 7</i>) | ₽1,361,860,959 135,741,666 116,442,253 11,254,332 | ₽308,968,954 64,411,502 – – | ₽1,670,829,913 200,153,168 116,442,253 11,254,332 |
| <u>Non-financial Liabilities</u> Retirement benefit obligation (Notes 13 and 16) Total Liabilities | _ ₽1,625,299,210 | 8,310,938 ₽381,691,394 | 8,310,938 ₽2,006,990,604 |

Note 23

(Brought Forward)

Events After Reporting Date – Onslaught of the Corona Virus Disease (2019)

At the time of the authorization of these financial statements, the Philippine Government continues to implement quarantine protocols nationwide as its effective measures against the spread of the Corona Virus (COVID-19). The continuing general community quarantine (GCQ) in Metro Manila and selected areas nationwide came after reports of a mutated COVID-19 variant emerging in United Kingdom. Presently, granular lockdowns were implemented in certain areas in Metro Manila in response to the surge in infections that were experienced starting the middle of March 2021.

The Philippine Government continues to restrict the movements of its citizens who are 17 years old and below, as well those over 65 years. Face-to-face or in-person classes are still suspended; mass gatherings are still prohibited. However, religious gatherings in areas under the GCQ have been allowed up to fifty percent (50%) of the seating capacity. The Government has begun the safe opening of the economy and transition to the new normal. The management of the risk has been identified as the key to economic recovery. The Philippine National Vaccination Program and Implementation Plan is in place and the vaccination program is expected to start in March 2021 for front liners using the vaccines donated by the WHO and by the Chinese Government.

The Philippines pre-COVID-19 has been enjoying strong economic growth and was considered as one of the fastest growing economies in the Asia, with real GDP growing on average 6.3% over ten years up to 2019. The

onset of COVID-19 pandemic brought the country's economy into recession as the country implemented one of the longest lockdowns in the world, where 75% of the economy was shut down. The shutdown shrank the GDP by 11.5% year on year in the third quarter of 2020 bouncing back with a smaller contraction from the 16.9% in the previous quarter. The GDP growth rate assumption for 2020 had been adjusted to -8.5% to -9.5% while the inflation rate is projected to range from 2.4% to 2.6%. The inflation projection for 2021 and 2022 is retained at 2.0% to 4.0%. Thus, the Government remained hopeful that the economy will see a strong recovery in 2021 as it moves towards full reopening. GDP growth is projected to bounce back to reach 6.5 to 7.5 percent in 2021 and 8 to 10 percent in 2022.

The foregoing paragraphs have been based on the article published in this link: https://www.flandersinvestmentandtrade.com/export/nieuws/coronavirus-situation-philippines

The Bank's management has determined that the COVID-19 Pandemic has affected its operations along the following aspects:

- (1) The implementation of Bayanihan Acts 1 and 2 lowered the income of the bank. The supposed two (2) to four (4) months outright collection and recognition of income were given grace period and were amortized and spread up to the remaining term of the loan.
- (2) The implementation of skeletal manpower, shortened banking and working hours, and temporary "No Saturday work schedule" to minimize interaction with clients and mitigate exposure of the Bank's personnel to health hazard hampered the marketing and promotion of the Bank's products and services.
- Lockdowns and restrictions in areas of operation due to covid-19 have also disrupted collections of accounts;
- (4) Forced "temporary" stoppage of some business establishments and activities particularly in tourism industry and eateries slightly increased the Bank's non-performing loans as these are greatly affected accounts in the government's containment of the spread of the virus.
- (5) The Bank also employed a conservative posture in the entertainment of new loan applications with the volatile business condition due to the pandemic as a defensive mode for possibilities of adverse business impact.

The Bank has determined that the impact of COVID-19 will continue to be felt in 2021 and that there have been no adjustments necessary on its 2020 financial statements.

Note 24

Authorization of Financial Statements

The Thrift Bank's financial statements as of and for the year ended December 31, 2020, were authorized for issue by the Bank's President on April 22, 2021.

SUPPLEMENTARY SCHEDULE TO THE FINANCIAL STATEMENTS

Annex I Schedule of Retained Earnings Available for Dividend Declaration

SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

Enterprise Bank, Inc. (A Thrift Bank)

| December 31, | 2020 | 2019 |
|---|---------------|----------------|
| | | |
| UNAPPROPRIATED RETAINED EARNINGS OPENING BALANCES, AS ORIGINALLY STATED | (₽51,530,031) | (₽55,960,147) |
| ADJUSTMENT TO RESTATE BEGINNING BALANCES | (78,900,404) | (78,900,404) |
| UNAPPROPRIATED RETAINED EARNINGS | | |
| OPENING BALANCES, AS RESTATED | (130,430,435) | (134,860,551) |
| NET INCOME ACTUALLY EARNED/REALIZED DURING THE YEAR | 33,455,678 | 4,430,116 |
| UNAPPROPRIATED RETAINED EARNINGS, AS ADJUSTED | (96,974,757) | (130,430,435) |
| ADD (DEDUCT) | | |
| Dividends declared during the fiscal year | | |
| Appropriations of Retained Earnings during the fiscal year Reversals of appropriation during the fiscal year | _ | - |
| | _ | _ |
| UNAPPROPRIATED RETAINED EARNINGS | | |
| AVAILABLE FOR DIVIDEND DECLARATION | (₽96,974,757) | (₽130,430,435) |